



Sample Paper in Econometrics

This is a sample research paper for an introductory course in econometrics. It shows how to communicate econometric work in written form. The paper integrates many writing instructions and rules into a single example and shows how they all fit together. You should pay attention to the structure of the paper; how it is divided into sections and how each section serves a distinct purpose. You should also note how the descriptive statistics and empirical results are presented.

The paper includes numerous notes in the margins. These notes explain the purpose of each paragraph, and provide comments on tables and other aspects of the paper. The margin notes are there to make you aware of the writing process. They are designed to help you bridge the gap between reading and understanding on one hand, and writing and creating knowledge on the other. The readings which have been assigned in your economics courses are finished products which you are able to read and understand. However, in order for you to be able to create a finished product yourself, you need to become aware of how such a product is created. The notes in the margins reveal the thinking and consideration that go into each section, paragraph and table, and should therefore help you in writing your own paper.

It is worth emphasizing that you should use this paper only as a guide. You should not copy the paper and simply fill in your own names, words and numbers. You can deviate from the order and purpose of each paragraph in order to meet the needs of your own work. You can add separate sections on prior literature, methodology or theory. Such sections would normally come after the introduction. The sample paper includes the discussion of prior literature in the introduction. The theory and methodology are folded into the Introduction, Data and Empirical Results sections. The absence of a separate theory or methodology sections is not uncommon in applied empirical papers. However, theory or methodology sections are a must when the empirical question is derived from an explicit theoretical model or when the methodology requires a longer explanation. You are also welcome to include additional tables or graphs. What should remain the same, though, is that each section, paragraph, table and graph has a purpose, and that they are organized in a logical manner.

Concepts illustrated in the paper	
Structure:	Writing Style:
<ul style="list-style-type: none">• Introduction (see example)<ul style="list-style-type: none">◦ The Introduction should convey four things. First, what is the question that the paper asks. Second, why is the question important. Third, how is the paper going to answer the question. Finally, how is the paper related to existing work. The introduction is the most important part of any paper. No one will continue to read any further if the introduction is confusing or poorly written.• Data (see example)<ul style="list-style-type: none">◦ The Data section should accomplish three things: First, state the sources of data. Second, discuss the variables used and how they relate to the concepts that they are supposed to measure. Finally, present the data's descriptive statistics.• Empirical Results (see example)<ul style="list-style-type: none">◦ The Empirical Results section should present and discuss the empirical results. The presentation of results is usually done with a table. The discussion of results typically includes a statement of whether the results support or refute the hypothesis, a statement of whether the results are statistically significant, interpretation of the magnitude of the coefficients and a comment on functional form.• Conclusion (see example)<ul style="list-style-type: none">◦ The conclusion should accomplish three things: summarize the results, explore the implications of the results, and point to future research.	<ul style="list-style-type: none">• Citation Style (see example)<ul style="list-style-type: none">◦ The citation and bibliography styles most commonly used in economics are detailed in the Chicago Manual of Style.• Use of acronyms (see example)<ul style="list-style-type: none">◦ The first time an acronym is used it should be written out, followed by the acronym in parenthesis.• Use of first person (see example)<ul style="list-style-type: none">◦ It is acceptable to use first person (I) in an economics paper.• Coherence (see example)<ul style="list-style-type: none">◦ Make each sentence linked to the previous one.• Tense (see example)<ul style="list-style-type: none">◦ It is appropriate to use past tense when describing the construction of your variables. However, use present tense when referring to tables or your results.

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Mike Jess



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