SABASTIAN T. GROVER

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STRATEGIC BUSINESS GROWTH ADVISOR

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"Sebastian is our crystal ball, identifying disruption opportunities ahead of the competition and guiding us to position solutions in the most lucrative manner possible."

- Guy L., Chief Executive Officer & Chairman, XYZ Company

Sebastian has repeatedly and methodically captured market disruption opportunities for global and Fortune 500 companies. His impactful counsel has cultivated highly innovative startup endeavors, partnerships and joint ventures for growth-focused corporate boards and C-suite executives. He leverages deep business and marketing expertise to enlighten key decisions makers worldwide. Sebastian's network is comprised of multi-industry corporate executives, board members, angel investors and efficiency experts. He has the knowledge and connections to make innovation transpire at an accelerated pace.

Mr. Grover's colleagues commend his ability to quickly form connections, establish credibility and generate buy-in for out-of-the-box solutions. His expertise spans market dynamics, publicly traded requirements and corporate best practices. Sebastian is able to remove personal opinions and emotions to clearly evaluate potential scenarios, minimize conflict and logically present viewpoints.

As a senior-level corporate executive leading nine-figure lines of business, Sebastian developed and expanded his ability to inspire teams to bring novel ideas to life. Together, they monetized hundreds of products and cultivated operational systems that fueled 10-figure businesses, including ABC Inc., EFG Corporation and GHI brand.

Concurrently, Sebastian served on corporate boards and committees, where he identified the root causes of operational issues, collaboratively formed new strategies to deliver significant bottom-line results and detected emerging market trends which produced 50% or more revenue growth.

Sebastian also has a heart for community service which has been demonstrated through leadership positions on nonprofit boards like Giving Away Charity, Smallish Nonprofit and International Foundation. Together, he and his fellow board members have raised more than \$10 million in 5 years. Sebastian also aided in the resolution of long-standing organizational issues, including disparate agendas, ambiguity and lack of structure. His influence has saved these nonprofits more than \$3 million in costs.

Mr. Grover holds an Executive MBA from Bigtime Business School and a Bachelor of Business Administration in Marketing from Public University. He also achieved an Executive Financial Strategy certification from Online Gurus. Sebastian currently resides in City, State.



Recent Board Memberships

GIVING AWAY CHARITY

Board Member

Ad Hoc Committee Chair

XYZ ELECTRONICS

Board Member

Governance Committee

Nominations Committee

INNOVATION CORP

Board Member

Operations Committee

SMALLISH NONPROFIT Board Member Fundraising Committee

Recent Leadership Experience

CORPORATION ABC Chief Operating Officer

INTERNATIONAL MIDSIZED ORG Chief Revenue Officer

> Vice President of Operations

MADEUP COMPANY ONE Director of Operations

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CO Houle

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