

## Sales Call Report Form

Company \_\_\_\_\_

Contact Details \_\_\_\_\_

Telephone Number \_\_\_\_\_

Name of Salesman \_\_\_\_\_

Call Date \_\_\_\_\_ Client \_\_\_\_\_

Client Status \_\_\_\_\_

Was call requested? \_\_\_\_\_

Sales Call \_\_\_\_\_ Purpose of Call \_\_\_\_\_

Call Report \_\_\_\_\_

Other People Present \_\_\_\_\_

Number of Customers \_\_\_\_\_ Discussions Carried Out \_\_\_\_\_

Follow Up \_\_\_\_\_ Date of Appointment \_\_\_\_\_

Scheduled Tasks \_\_\_\_\_

Details of Plan to Follow Up \_\_\_\_\_

Notes \_\_\_\_\_

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# Sales Call Report Form

**A Gutmann**



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