

# Retail sales employee training plan

The slide presents an employee training plan for retail sales employees to improve skills and enhancing customer experience. It includes key elements for program, sales skills, key activities name, duration and total number of employees.

|  |  |                                                                        |  |  |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| Programs                                                                          | Sales skills                                                                      | Key activities name                                                                                                                                     | Time                                                                                | Total employees                                                                     |
| Program A                                                                         | Effective Communication                                                           | <ul style="list-style-type: none"><li>Asking open ended questions</li><li>Giving feedback</li><li>Word choices</li><li>Add text here</li></ul>          | Duration: 50Min                                                                     | 25                                                                                  |
| Program B                                                                         | Digital Sales                                                                     | <ul style="list-style-type: none"><li>Digital network building</li><li>Content creation</li><li>Social media strategies</li><li>Add text here</li></ul> | Duration: 1.5Hrs                                                                    | 70                                                                                  |
| Program C                                                                         | Relationship Building                                                             | <ul style="list-style-type: none"><li>Building trust</li><li>Mirroring and matching</li><li>Finding common ground</li><li>Add text here</li></ul>       | Duration: 1Hr                                                                       | 30                                                                                  |
| Program D                                                                         | Product Knowledge                                                                 | <ul style="list-style-type: none"><li>Add text here</li><li>Add text here</li></ul>                                                                     | Duration: 45Min                                                                     | 40                                                                                  |

# Sample Training Plan Template For Sales

**RS Peters**



## **Sample Training Plan Template For Sales:**

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