

Seven Step Strategic Sales Plan

This slide outlines the strategic sales plan that organisation can use to increase their market share and profitability. It includes following steps - setting milestones, target customer profiles, SWOT analysis, marketing strategy, revenue targets, positioning and taking action.



1. Setting up milestones

FY 20 : 200,000 units sold

EY 21 : Sell 220,000 units



2. Revenue targets

FY 20 : \$420 million

EY 21 : \$450 million



3. Target customer profiles

- Income : \$40000 per annum
- Age : XX
- Purchasing behaviour: Add text here
- Interests: Add text here



4. SWOT analysis

- Strength : Feature loaded smartphone
- Weakness : Expensive accessories
- Threat : Add text here
- Opportunities : Add text here



5. Defining marketing strategy

- Cause marketing
- Relationship marketing
- Add text here



6. Positioning statement

- Unique product
- Product made for high-end customers
- Add text here
- Add text here



7. Action plan

- Add text here
- Add text here
- Add text here

Seven Step Less Plan Template

Hussin A.Rothana



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Seven Step Less Plan Template Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the ability of words has are more evident than ever. They have the capability to inspire, provoke, and ignite change. Such may be the essence of the book **Seven Step Less Plan Template**, a literary masterpiece that delves deep into the significance of words and their affect our lives. Published by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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