

Sales Referral Program Outline Template

This guide simplifies creating a successful referral program. Define goals, identify ideal referrers, and plan effective communication.

Consists of **2 pages**



Company Address
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SALES REFERRAL PROGRAM OUTLINE

Program Goals

- Increase lead generation by leveraging the power of referrals from trusted sources.
- Expand our customer base by fostering genuine connections and recommendations.

Program Overview

- Our referral system aims to reward both referrers and new customers.
- It is designed to align with our sales strategy to drive sustainable growth.

Target Audience

We welcome participation from our valued existing customers, strategic partners, and dedicated employees.

Incentives

- Earn cash rewards for every successful referral that converts.
- Receive discounts on future purchases as a thank-you gesture.
- Gain recognition as a top referrer within our community.

Referral Process

1. Referral Submission: Our user-friendly online form for easy referral submission.
2. Referral Verification: Verified referrals are swiftly added to our lead list for sales team engagement.
3. Sales Engagement: Our sales team promptly reaches out to the lead for conversion.
4. Reward Distribution: Rewards are granted upon successful conversions.

Sales Referral Program Manual

Roy Pellicano



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