

# Case Study: Personal Trainer, Inc. – Chapter 3

Personal Trainer, Inc. owns and operates fitness centers in a dozen Midwestern cities. The centers have done well, and the company is planning an international expansion by opening a new “supercenter” in the Toronto area. Personal Trainer’s president, Cassia Umi, hired an IT consultant, Susan Park, to help develop an information system for the new facility. During the project, Susan will work closely with Gray Lewis, who will manage the new operation.

## Background

You are enjoying your job as a student intern at Personal Trainer. Last week, Susan asked you to help her plan the new information system project. Susan knows that you have completed several information systems courses at the local college, and that you have studied project management tools and techniques.

Specifically, she wants you to get ready for the next set of systems development tasks, which will be requirements modeling for the new system. Yesterday, Susan called you into her office to discuss the specific tasks she wants you to perform. After meeting with Susan, you sit down and review your notes. She wants you to treat the set of tasks as a project, and to use project management skills to plan the tasks.

Here is what she suggested to you as a work breakdown structure, including the duration she estimated for each task:

- First, you need to meet with fitness center managers at other Personal Trainer locations (5 days).
- After these meetings, you can conduct a series of interviews (5 days).
- When the interviews are complete, two tasks can begin at the same time: you can review company records (3 days) and observe business operations (8 days).
- When you have reviewed the records and observed business operations, you can analyze the BumbleBee accounting software (5 days) and study a sample of sales and billing transactions (2 days).
- After completing the analysis and studying the sales transactions, prepare a report for Susan (1 day)

# Personal Trainer Inc Case Study Answers

**Richard Bailey**



## **Personal Trainer Inc Case Study Answers:**

**Monthly Labor Review** ,1974-02 Publishes in depth articles on labor subjects current labor statistics information about current labor contracts and book reviews      **The 10-Step Stress Solution** Neil Shah,2013-12-26 As seen on TV s Dr Oz Show A simple straightforward guide to managing the daily stress in your life Too busy to get everything done Lie awake at night worrying and fretting It is all too easy to feel out of control in the modern world With so many demands on your time you can feel overstretched and overburdened However there are easy ways to gain control and banish your worries for good This accessible book from Neil Shah of the Stress Management Society offers a simple 10 step plan with practical solutions for regaining control of your life Find out how to Manage your time at work and at home Improve your concentration and motivation Regain your balance and lift your mood Get a good night s sleep and stop worrying      E-learning Strategies Don Morrison,2003-07-25 As more than 90% of spending on the Internet comes from brick and mortar companies it is these operations that will form the client base for e learning This book shows those companies how to get e learning implementation right first time Don Morisson explores and explains the whole implementation continuum strategy vendor selection technology implementation culture change content development and delivery Most importantly he stresses that the success or failure of an e learning initiative is directly related to the underlying strategic thinking Written for a more mature second generation e learning market the book provides a practitioner s handbook to both guide the novice and inform the veteran Focuses on the reader s needs Focuses on the strategic issues of e learning Informed by key business drivers Supported and endorsed by PWC Readership Senior managers including CEOs CIOs CLOs HR Directors middle management responsible for implementing and or delivering e learning consultants      **Systems Analysis and Design** Gary B. Shelly,Thomas J. Cashman,Harry J. Rosenblatt,2006 This textbook gives a hands on practical approach to system analysis and design within the framework of the systems development life cycle The fifth edition now includes an additional CD ROM

Advanced Personal Training Paul Hough,Simon Penn,2016-11-10 Effective fitness instruction and training programme design require an exercise specialist trainer to combine professional experience with strategies underpinned by scientific evidence This is the first comprehensive fitness instruction and training programme design resource to explore the evidence base of effective programme design drawing on cutting edge scientific research to identify optimum training methods and dispel some common myths around fitness training Putting clients training goals at the centre of the process by focusing on their most common objectives such as improving general health enhancing cardiorespiratory fitness decreasing body fat and increasing muscle mass this book helps the reader develop a better understanding of the physiological principles at the core of successful programme design Simple to navigate and full of helpful features including applied case studies example training programmes and guides to further reading it covers a variety of key topics such as pre exercise health screening lifestyle and fitness assessment nutrition cardiorespiratory endurance resistance and core training recovery from exercise An

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## **Table of Contents Personal Trainer Inc Case Study Answers**

1. Understanding the eBook Personal Trainer Inc Case Study Answers
  - The Rise of Digital Reading Personal Trainer Inc Case Study Answers
  - Advantages of eBooks Over Traditional Books
2. Identifying Personal Trainer Inc Case Study Answers
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Personal Trainer Inc Case Study Answers
  - User-Friendly Interface
4. Exploring eBook Recommendations from Personal Trainer Inc Case Study Answers
  - Personalized Recommendations
  - Personal Trainer Inc Case Study Answers User Reviews and Ratings
  - Personal Trainer Inc Case Study Answers and Bestseller Lists

5. Accessing Personal Trainer Inc Case Study Answers Free and Paid eBooks
  - Personal Trainer Inc Case Study Answers Public Domain eBooks
  - Personal Trainer Inc Case Study Answers eBook Subscription Services
  - Personal Trainer Inc Case Study Answers Budget-Friendly Options
6. Navigating Personal Trainer Inc Case Study Answers eBook Formats
  - ePub, PDF, MOBI, and More
  - Personal Trainer Inc Case Study Answers Compatibility with Devices
  - Personal Trainer Inc Case Study Answers Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Personal Trainer Inc Case Study Answers
  - Highlighting and Note-Taking Personal Trainer Inc Case Study Answers
  - Interactive Elements Personal Trainer Inc Case Study Answers
8. Staying Engaged with Personal Trainer Inc Case Study Answers
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Personal Trainer Inc Case Study Answers
9. Balancing eBooks and Physical Books Personal Trainer Inc Case Study Answers
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Personal Trainer Inc Case Study Answers
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Personal Trainer Inc Case Study Answers
  - Setting Reading Goals Personal Trainer Inc Case Study Answers
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Personal Trainer Inc Case Study Answers
  - Fact-Checking eBook Content of Personal Trainer Inc Case Study Answers
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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