

Salesforce Development Lifecycle

Detailed Phases



Salesforce Project Development Guide

SB Merriam



Salesforce Project Development Guide:

Salesforce End-to-End Implementation Handbook Kristian Margaryan Jørgensen, 2023-03-10 Packed with practical examples case studies and proven recommendations this handbook helps you manage enterprise grade Salesforce programs Key Features Explore the end to end Salesforce implementation lifecycle with templates and practical examples Discover common issues and strategies for mitigation and prevention Work with checklists to assess the state of your Salesforce implementation in each phase Purchase of the print or Kindle book includes a free PDF eBook Book Description With ever growing digital transformation programs involving Salesforce there is a greater need for a comprehensive overview of the phases and activities specific to Salesforce implementations This book will act as a detailed guide for your Salesforce implementation journey including common issues and pitfalls to mitigate and prevent errors The Salesforce End to End Implementation Handbook starts with the pre development phase Here you ll understand how to define the vision and nature of your project determine your change management strategy and delivery methodology learn to build a business case for your project get insights on engaging with Salesforce and implementation partners and learn to establish a governance framework As you progress you ll gain insights on the necessary activities milestones and common issues faced in Salesforce implementation along with strategies to mitigate them At the end of each section you ll find evaluation checklists to assess the state of your Salesforce implementation By the end of this book you ll be well equipped to set up Salesforce projects and programs effectively and deliver maximum ROI What you will learn Discover the critical activities in Salesforce implementation Address common issues faced in implementing Salesforce Explore appropriate delivery methodology Understand the importance of a change management strategy Govern Salesforce implementation through all its phases Gain insights on key activities in the continuous improvement phase Leverage customer 360 for analytics AI and automation Who this book is for This book is for Salesforce consultants architects project program managers delivery leaders for Salesforce implementation or product owners planning to implement Salesforce or already implementing Salesforce for their organizations If you are switching to a role in Salesforce development this book will act as a guide on what to expect on the job and how to ace it Familiarity with basic business CRM and project management concepts is required 400+ Salesforce Developer Interview Questions & Answers | Ultimate Interview Prep Guide CloudRoar Consulting Services, 101-01-01 Master your next design interview with this comprehensive guide crafted exclusively for aspiring Interface and Interaction Designers Featuring more than 400 real world questions and detailed answers it spans design thinking interaction flows usability heuristics prototyping accessibility and communication with developers Every answer is written to help you express creative reasoning and structured problem solving clearly The book also includes bonus sections on portfolio storytelling conducting design critiques and handling whiteboard challenges Ideal for students freelancers and professionals preparing for UX or interaction design roles this volume helps you transform 100 hours of focused preparation into job winning confidence

ChatGPT for Accelerating Salesforce Development Andy Forbes, Philip Safir, Joseph Kubon, Francisco

Fálder, 2023-12-29 Harness ChatGPT for streamlined flows effective configuration proficient code writing and enhanced project activities Key Features Improve process quality and reduce costs by incorporating ChatGPT into your Salesforce projects Optimize project workflows and align technical capabilities with business goals Integrate ChatGPT's strengths with Salesforce expertise to innovate business analysis coding and testing approaches Purchase of the print or Kindle book includes a free PDF eBook Book Description Authored by a team of Salesforce masters with exemplary IT background ChatGPT for Salesforce Development helps you learn about the intricacies of Salesforce design configuration coding and testing demonstrating how ChatGPT can simplify complex setups and enhance project team efficiency With this book you'll unlock the effective use of ChatGPT for crafting user stories that align seamlessly with project goals learn how to design and implement Salesforce flows and quickly write clear comprehensive and high quality project documentation You'll leverage ChatGPT to write new Apex code decipher existing code and explore the development of web services and callouts This book covers everything from trigger creation to the development of Lightning Web Components LWC highlighting how these can accelerate the development process Applying ChatGPT's debugging capabilities you'll swiftly identify and resolve Salesforce issues to uphold the integrity and performance of your Salesforce applications By the end of this book you'll be adept at integrating ChatGPT at every stage of Salesforce project delivery from initial configuration to final testing What you will learn Masterfully craft detailed and engaging user stories tailored for Salesforce projects Leverage ChatGPT to design cutting edge features within the Salesforce ecosystem transforming ideas into functional and intuitive solutions Explore the integration of ChatGPT for configuring Salesforce environments Write Salesforce flows with ChatGPT enhancing workflow automation and efficiency Develop custom LWCs with ChatGPT's assistance Discover effective testing techniques using ChatGPT for optimized performance and reliability Who this book is for This book is for Salesforce developers offering insights into using ChatGPT to enhance their coding and configuration abilities It's an invaluable resource for business analysts looking to use ChatGPT to translate complex requirements into actionable solutions For testers this book covers methods to leverage ChatGPT for more effective testing processes ensuring higher quality outcomes Product owners will gain insights into optimizing project workflows and aligning technical capabilities with business goals making this book a must have for Salesforce project team members

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Executing Salesforce Projects Shamli Nimbaji Nikam, 2024-08-14 DESCRIPTION Salesforce a powerful CRM platform offers immense potential for businesses but requires skillful project execution to unlock its full value For Salesforce professionals who want to improve their project management abilities *Executing Salesforce Projects* is an indispensable reference Every stage of the Salesforce project implementation process is covered in this comprehensive guide from setup and planning to deployment and post launch optimization It offers views on best practices for integration techniques for customization and successful stakeholder engagement The book gives readers the tools they need to navigate complicated project issues and maximize the return on their Salesforce investments It does this by providing step by step instructions and practical recommendations for different project phases including project discovery sessions development testing UAT preparing for deployment post deployment support training and process optimizations This book is perfect for project managers IT professionals and business analysts since it explains how to successfully apply theoretical knowledge to real world situations in the context of any Salesforce project KEY FEATURES Covers all project phases from requirements to post deployment support Offers professional advice insider tips and strategies for successful Salesforce deployment Useful for

students Salesforce professionals architects leads project managers and business analysts WHAT YOU WILL LEARN Understand Salesforce project factors and key considerations for project managers Learn foundational Salesforce knowledge including object formation relationships and key terminologies Configure sales and Service Cloud set project goals and understand the importance of Salesforce AppExchange Master data migration strategies quality assurance types and integration with external systems Develop tailored training approaches execute deployment plans and provide post deployment support WHO THIS BOOK IS FOR The purpose of this book is to assist architects business analysts project leads and managers of Salesforce projects This book is a great resource for professionals who are thinking about switching to Salesforce Professionals or students learning project management techniques can benefit from this book TABLE OF CONTENTS 1 Introduction to Salesforce 2 Project Planning and Preparation 3 Salesforce Configuration and Customization 4 Data Migration and Integration 5 Testing and Quality Assurance 6 User Training and Adoption 7 Deployment and Post Implementation Case Study Streamlining Online Subscription Renewal for SaaS Products at Nikam s

Agile Risk Management Alan Moran, 2014-03-18 This work is the definitive guide for IT managers and agile practitioners It elucidates the principles of agile risk management and how these relate to individual projects Explained in clear and concise terms this synthesis of project risk management and agile techniques is illustrated using the major methodologies such as XP Scrum and DSDM Although the agile community frequently cites risk management research suggests that risk is often narrowly defined and at best implicitly treated which in turn leads to an inability to make informed decisions concerning risk and reward and a poor understanding of when to engage in risk related activities Moreover the absence of reference to enterprise risk management means that project managers are unable to clearly articulate scope or tailor their projects in line with the wider expectations of the organisation Yet the agile approach with its rich toolset of techniques is very well equipped to effectively and efficiently deal with the risks that arise in projects Alan Moran addresses the above issues by proposing an agile risk management process derived from classical risk management but adapted to the circumstances of agile projects Though his main focus is on the software development process much of what he describes could be applied to other types of IT projects as well This book is intended for anyone who is serious about balancing risk and reward in the pursuit of value for their stakeholders and in particular for those directly involved in agile software development who share a concern for how risk should be managed Whilst a thorough background in risk management is not presumed a basic level of familiarity with or exposure to agility is helpful

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enterprise modeling as used to capture both the current affairs of an enterprise as well as design study its possible future affairs The target audience of this book are both master and PhD level students who want to gain insights into key aspects of the challenges confronting digital enterprises as well as enterprise architects and information managers working in enterprises that are on their way to become digital

The Oxford Handbook of Project Management Peter W. G. Morris, Jeffrey K. Pinto, Jonas Söderlund, 2012-07-19 The Oxford Handbook of Project Management presents and discusses leading ideas in the management of projects Positioning project management as a domain much broader and more strategic than simply execution management this Handbook draws on the insights of over 40 scholars to chart the development of the subject over the last 50 years or more as an area of increasing practical and academic interest It suggests we could be entering an emerging third wave of analysis and interpretation following its early technical and operational beginnings and the subsequent shift to a focus on projects and their management Topics dealt with include the historical evolution of the subject its theoretical base professionalism business and societal context strategy organization governance innovation overruns risk information management procurement relationships and trust knowledge management practice and teams This handbook is of particular relevance to those interested in the research issues underlying project management *Harvard Business Review Project Management Handbook* Antonio Nieto-Rodriguez, 2021-10-19 The one primer you need to launch lead and sponsor successful projects We re now living in the project economy The number of projects initiated in all sectors has skyrocketed and project management skills have become essential for every leader and manager Still project failure rates remain extremely high Why Leaders oversee too many projects and have too little visibility into them Project managers struggle to translate their hands on technical knowledge up to senior management The result Worthy projects are starved of time and resources and fail to deliver benefits while too much investment goes into the wrong projects To compete in the project economy you need to close this gap The HBR Project Management Handbook shows you how In this comprehensive guide project management expert Antonio Nieto Rodriguez presents a new and simple framework that will increase any project s likelihood of success Packed with case studies from many industries worldwide it will teach you how to manage your organization s projects strategic programs and agile initiatives more effectively and push the best ones ahead to completion Timeless yet forward looking this book will help you win in the project driven world In the HBR Project Management Handbook you ll find Everything you need to know about project management in practical nontechnical language A definitive taxonomy of project types from product launches to digital transformations to megaprojects A road map for becoming an effective project leader and executive sponsor A new simple and universal project framework the Project Canvas that breaks down any project into essential building blocks that can be easily understood by all project stakeholders Original concepts and exclusive case studies from public and private sector organizations worldwide You ll learn A common language for project managers and executives to run successful projects across your organization When to use agile traditional or hybrid

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