

Retail sales employee training plan

The slide presents an employee training plan for retail sales employees to improve skills and enhancing customer experience. It includes key elements for program, sales skills, key activities name, duration and total number of employees.

 Programs	 Sales skills	 Key activities name	 Time	 Total employees
 Program A	Effective Communication	<ul style="list-style-type: none">Asking open ended questionsGiving feedbackWord choicesAdd text here	Duration: 50Min	25
 Program B	Digital Sales	<ul style="list-style-type: none">Digital network buildingContent creationSocial media strategiesAdd text here	Duration: 1.5Hrs	70
 Program C	Relationship Building	<ul style="list-style-type: none">Building trustMirroring and matchingFinding common groundAdd text here	Duration: 1Hr	30
 Program D	Product Knowledge	<ul style="list-style-type: none">Add text hereAdd text here	Duration: 45Min	40

Sample Training Plan Template For Sales

N Colangelo



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