

LIAM ANDERSON

Automotive Service Manager

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PROFESSIONAL SUMMARY

Innovative Automotive Service Manager with a proven ability to enhance service department performance and profitability. Over 8 years of experience in managing service operations, with a focus on customer retention and satisfaction. Successfully implemented a customer feedback system that increased positive reviews by 50%. Strong analytical skills with a track record of using data to drive decision-making and improve service processes, resulting in increased efficiency and reduced costs.

WORK EXPERIENCE

Automotive Service Manager

Quantum Solutions LLC

Dec / 2007 - Ongoing
Phoenix, AZ

- Directed daily operations of the service department, overseeing a team of 75 employees to ensure efficient workflow and high-quality service delivery.
- Collaborated with ownership to develop strategies that increased service sales and maintained a gross profit margin exceeding 90%.
- Implemented training programs that transformed departmental performance from loss to profitability within one year, achieving consistent gross profit margins above 85%.
- Effectively managed service appointments and staff schedules to optimize productivity and meet customer expectations for timely service.
- Fostered customer loyalty by delivering exceptional service quality and addressing technical issues through effective communication.
- Engaged with customers to provide transparent pricing and service options, enhancing trust and repeat business.
- Promoted preventive maintenance services, educating customers on the importance of regular vehicle upkeep for optimal performance.

Automotive Service Manager

Silver Lake Enterprises

Dec / 2004 - Dec / 2010
Seattle, WA

- Monitored supplier performance to ensure timely delivery of parts and services within budget constraints.
- Analyzed productivity metrics to identify areas for cost reduction and operational improvement.
- Oversaw administrative functions related to service delivery, ensuring compliance with company policies and procedures.
- Utilized strong sales skills to drive revenue growth through effective customer relations and upselling techniques.

EDUCATION

Associate of Applied Science in Automotive Technology

Universal Technical Institute

Dec / 2011 - Dec / 2014
Portland, OR

Comprehensive training in automotive systems, diagnostics, and repair techniques.



SKILLS

Automotive Tools Expertise

Inventory Management

Service Management Software

Technical Troubleshooting

Cost Control

Negotiation Skills

INTERESTS

Puzzle Solving

Home Brewing

Wildlife Conservation

Gardening

STRENGTHS

Service-oriented

Sincerity

Stability

Stewardship

LANGUAGES

English
80%

Japanese
80%

Russian
80%

ACHIEVEMENTS

- Increased service department revenue by 30% within one year through strategic marketing and customer engagement.
- Achieved a customer satisfaction index of 95% by implementing quality control measures and staff training programs.

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Writing Effective Resumes Jeffry Richard McCabe, McCabe, 1993 **Resumes For Dummies** Laura DeCarlo, Joyce Lain Kennedy, 2015-08-03 Expert guidance on writing a winning resume that will set you head and shoulders above the crowd to land that elusive interview and get the job of your dreams **Automotive After Sales Management - A Practical Guide to Successful Workshop Parts & Service Operations** Mohamad Idrakisyah, 2021-02-23 The after sales segment of the automotive industry is gaining prominence over sales The intensive competition in sales of new cars has reduced profit margins but on the other hand this is compensated from the higher profit margin derived from the after sales business The onus is on the automotive manufacturers to heed to the new importance of the after sales business in reacting to the changes and expectations of customers This book is written as a practical guide manual on matters relating to the management of the after sales business The objective is to bring about improvements in all levels of the after sales operations in workshops The growth profitability and sustainability of the after sales dealerships are possible when the business is managed in an effective and efficient manner The chapters in the book covers all matters pertaining to the after sales operations written in an easy to understand manner for practical and straightforward implementation across dealerships *Professional Resume/job Search Guide* Harold W. Dickhut, 1978 **The Professional Resume & Job Search Guide** Harold W. Dickhut, 1981 *Service Management* John R. Bryson, Jon Sundbo, Lars Fuglsang, Peter Daniels, 2020-11-26 This textbook offers a fully integrated approach to the theory and practice of service management exploring the operational dynamics management issues and business models deployed by service firms It builds on recent developments in service science as an interdisciplinary research area with emphasis on integration adaptability optimization sustainability and rapid technological adoption The book explores seven fundamental processes that are key to successfully managing service businesses helping students gain insights into how to manage service businesses with coverage of both small firms and large transnationals service business models operations and productivity managing service employees how service firms engage in product and process innovation marketing customers and service experiences internationalization of service businesses the ongoing servitization of manufacturing This unique textbook is an ideal resource for upper undergraduate and postgraduate students studying service businesses and practitioners **Real-resumes for Auto Industry Jobs--** Anne McKinney, 2003 Whether the reader wants to stay in the auto industry or transition into another field this book will help This book shows samples of resumes and cover letters than have worked for real people This title will be a valuable resource to auto industry professionals who seek technical management or sales positions Entering a new field can be difficult so newcomers to the field will learn how to show off their potential and skills to best advantage Auto industry professionals often change fields too and the book includes resumes of individuals who have successfully transitioned into other areas A bonus of this book is that it includes samples of paperwork involved in getting federal government jobs specialized resumes and the federal resumix as well as the write ups

for the Knowledge Skills and Abilities KSAs which are often required for government positions This book will show auto industry professionals how to maximize their career potential get federal positions and change fields if they want to The 26th title in PREP s Real Resumes Series **Automotive News** ,2008 **Real-Resumes for Customer Service Jobs** Anne McKinney,2005 Getting jobs in the customer service field will be easier with this book which gives nearly a hundred sample resumes along with the cover letters that introduced the resumes to potential employers Those who seek employment in any industry will find valuable advice in this book If you are restructuring or revising your resume you will find the help you need when you discover this book which focuses on the language and employment history of folks in the customer service business The book was created based on the experiences of hundreds of job hunters over a 10 year period Learn how successful people in the customer service field presented themselves to potential employers **The Commercial Car Journal** ,1924

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