

# Salesforce Admin Exam Study Guide

- Prepare for your Salesforce Administrator Credential  
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- Administrator Certification  
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  - Practice Exam: \$20
  - Salesforce Certified Administrator Exam: \$200

## Question Breakdown Estimate:

Testing is being based on the following percent translated to number of questions. (anything above .5 is rounded up. Below .49 is rounded down)

Organizational Setup 3% @ 2 questions  
User Setup 7% @ 4 questions  
Security and Access 13% @ 8 questions  
Standard and Custom Objects 14% @ 8 questions  
Sales and Marketing Applications 14% @ 8 questions  
Service and Support Applications 13% @ 8 questions  
Activity Management and Collaboration 3% @ 2 questions  
Data Management 10% @ 6 questions  
Analytics—Reports and Dashboards 10% @ 6 questions  
Workflow/Process Automation 8% @ 5 questions  
Desktop and Mobile Administration 3% @ 2 questions  
AppExchange 2% @ 1 question

## Exam Outline and Trailhead Links

### **Standard and Custom Objects - 14%**

- Describe the standard object architecture and relationship model.
- Explain how to create, delete, and customize fields and page layouts on standard and custom objects, and understand the implications of deleting fields.
- Given a scenario, determine how to create and assign page layouts, record types, and business processes for custom and standard objects.

**Exam/Confidence Score:**

# Salesforce Admin Study Guide

**D Keegan**



## **Salesforce Admin Study Guide:**

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