

Dashboard  
**Sales Manager Dashboard**

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**Test Dashboard**



**Pipeline Metrics**



**Sales Leaderboard**

Sales Rep Leader Board

| Opportunity Owner | Total Closed  | Avg Deal |
|-------------------|---------------|----------|
| Kasey Central     | \$51K         | \$27K    |
| Ely East          | \$68K         | \$23K    |
| Bill West         | \$82K         | \$20K    |
| Ricky East        | \$64K         | \$16K    |
| Cindy Central     | \$44K         | \$15K    |
| Wendy West        | \$23K         | \$12K    |
| <b>Total</b>      | <b>\$382K</b> |          |

**Closed Business**



**Product Pipeline by Quarter**



Win Percentage in %: 47

**Forecast By Quarter**



**Win Rate Leaderboard**

Win Rate By Rep

| Opportunity Owner | Close Rate |
|-------------------|------------|
| Cindy Central     | 100        |
| Kasey Central     | 50         |
| Bill West         | 44         |
| Ricky East        | 40         |
| Wendy West        | 42         |
| Wendy West        | 50         |

# Salesforce Crm User Guide

**Tao Wei**



## **Salesforce Crm User Guide:**

## **Salesforce Crm User Guide** Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has become more apparent than ever. Its ability to stir emotions, provoke thought, and instigate transformation is truly remarkable. This extraordinary book, aptly titled "**Salesforce Crm User Guide**," written by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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