

Suzanne Dölz, Carmen Kauffmann

S'affirmer, Théorie + Training Suzanne Dölz, Carmen Kauffmann, 2010-06-02 Que ce soit dans la sph re priv e ou professionnelle au sein d'une quipe par exemple ou aupr s de partenaires commerciaux qui n a pas besoin de savoir exprimer ses id es Qui n a pas besoin d'tre reconnu pour ses comp tences et sa valeur De s'imposer Qui mais comment faire Pas si simple Pour r ussir s affirmer il faut mettre en uvre une combinaison de comp tences qui concernent la fois la personnalit la capacit de communication et la mani re de se comporter Dans ce MiniGuide vous apprendrez dans un premier temps adopter une position constructive vis vis de vous m me et des autres et mobiliser vos forces Dans un deuxi me temps vous apprendrez communiquer efficacement et tablir une strat gie de conservation Pour finir il faudra savoir vous vendre et augmenter votre valeur C est ainsi que vous parviendrez le mieux vous affirmer et atteindre vos objectifs personnels Gr ce de nombreux exercices et check lists ce MiniGuide vous explique comment d velopper vos capacit s Ainsi vous pourrez Renforcer votre personnalit et faire votre propre publicit Faire bonne impression gr ce au langage corporel R aliser vos propres int r ts en adoptant le comportement ad quat N gocier et argumenter efficacement dans toutes les situations Vous mettre en avant jouer de votre valeur et de vos relations A propos des auteurs Dipl m e en p dagogie et psychologie Suzanne D lz est galement professeur d conomie Consultante elle a fond e une entreprise de coaching sp cialis e dans le d veloppement organisationnel et la communication Carmen Kauffmann dirige un institut de coaching et communication Elle conseille les entreprises sur les questions de rh torique pr sentation mod ration et comp tences sociales Un livre publi par Ixelles ditions Retrouvez nous sur www ixelles editions com Contactez nous l'adresse contact ixelles editions com

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In some sort of driven by information and connectivity, the ability of words has be much more evident than ever. They have the ability to inspire, provoke, and ignite change. Such could be the essence of the book **Saffirmer Theacuteorie Training Reacuteussir Agrave Simposer En Toutes Circonstances**, a literary masterpiece that delves deep in to the significance of words and their affect our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall affect readers.

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