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## SALES TRAINING SOFTWARE MANUAL

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Tailored for seamless understanding, it offers a structured approach to train your salesforce effectively.

13 PAGES



# Sales Training Manual Outline

**Annelies Wilder-Smith**



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the focus is on teaching and learning and how its management can be facilitated through technology Key features include Comprehensive coverage that includes all aspects of distance education including design instruction management policy and a section on different audiences Chapter authors frame their topic in terms of empirical research past and present and discuss the nature of current practice in terms of that research Future research needs are discussed in relation to both confirmed practice and recent changes in the field Section one provides a unique review of the theories that support distance education pedagogy Section six includes a unique review of distance education as a component of global culture This book will be of interest to anyone engaged in distance education at any level It is also appropriate for corporate and government trainers and for administrators and policy makers in all these environments Recipient of the 2013 IAP Distance Education Book Award     Printers' Ink ,1927     *Training the Retail Clerk to Sell Your Product* Ruth Leigh,1927     *Printers' Ink; the ... Magazine of Advertising, Management and Sales* ,1917     *Research in Education* ,1968     **Franchise Opportunities Handbook** ,1979 This is a directory of companies that grant franchises with detailed information for each listed franchise     Franchise Opportunities Handbook United States. Domestic and International Business Administration,1986 This is a directory of companies that grant franchises with detailed information for each listed franchise     Franchise Secrets CK Quarterman,2011-01-01     *Basic Information Sources on Training Retail Salespeople* ,1954     *Domestic Commerce* United States. Bureau of Foreign and Domestic Commerce,1936-07     **Distribution Data Guide** ,1954

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