### Our Heritage





Every day, we go to work hoping to do two things: share great coffee with our friends and help make the world a little better. It was true when the first Starbucks opened in 1971, and it's just as true today.

Back then, the company was a single store in Seattle's historic Pike Place Market. From just a narrow storefront, Starbucks offered some of the world's finest fresh-roasted whole bean coffees. The name, inspired by Moby Dick, evoked the romance of the high seas and the seafaring tradition of the early coffee traders.

Howard Schultz (Starbucks chairman, president and chief executive officer) first walked into a Starbucks store in 1981. From his first cup of Sumatra, Howard was drawn into Starbucks and joined a year later.

In 1983, Howard traveled to Italy and became captivated with Italian coffee bars and the romance of the coffee experience. He had a vision to bring the Italian coffeehouse tradition back to the United States. It would be a place for conversation and a sense of community— a third place between work and home. He left Starbucks for a short period of time to start his own II Giornale coffeehouses and returned in August 1987 to purchase Starbucks with the help of local investors.

From the beginning, Starbucks set out to be a different kind of company—one that not only celebrated coffee and the rich tradition, but that also brought a feeling of connection. The Starbucks mission is to inspire and nurture the human spirit—one person, one cup, and one neighborhood at a time.

Today, with more than 18,000 stores in 62 countries, Starbucks is the world's premier roaster and retailer of specialty coffee. And with every cup, we strive to bring both our heritage and an exceptional experience to life.

# **Sales Manual Starbucks**

**Ant Heald** 



# Unveiling the Power of Verbal Art: An Emotional Sojourn through Sales Manual Starbucks

In a world inundated with monitors and the cacophony of instant communication, the profound power and mental resonance of verbal art frequently disappear into obscurity, eclipsed by the constant assault of sound and distractions. However, nestled within the lyrical pages of **Sales Manual Starbucks**, a fascinating work of fictional brilliance that impulses with organic feelings, lies an memorable journey waiting to be embarked upon. Published by a virtuoso wordsmith, that mesmerizing opus instructions readers on a psychological odyssey, gently exposing the latent potential and profound impact embedded within the complicated web of language. Within the heart-wrenching expanse of the evocative analysis, we can embark upon an introspective exploration of the book is main themes, dissect their charming writing type, and immerse ourselves in the indelible impact it leaves upon the depths of readers souls.

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