
PERSUASIVE ESSAY

Characteristics of a Persuasive Essay

- The purpose is to persuade readers to accept a certain view or to undertake a certain action.
- Hypothesis may be based on a value or a policy
 - Approval/disapproval of certain value or standards (ex: Conducting stem cell research is unethical.)
 - A call for adoption or change in a policy (ex: The US immigration policy must be changed in order to improve the economy.)
- Writer debates an issue
- Information is arranged by defining the issue, showing both sides of the argument, and taking a clear stand on the issue
- Written in 3rd person (using "it", "he", "she", "they"), uses formal language to discuss someone or something
- Sample focus of the paper:
 - Discuss the value of being a vegetarian
 - Argue for or against the legalization of abortion

WARNING: If the purpose of your writing is not to persuade the reader or to argue a certain point, but rather to inform or to critique, it is possible you have wandered into the wrong essay. Please check our other handouts on the Narrative/Expository and Critical Essays to see which one is a better match for your writing purpose.

When writing any paper, you should follow these six steps. This handout takes you through all six steps in the process of writing a Persuasive Essay.

- | | |
|---------|--|
| Step 1. | Organizing your Thoughts (Brainstorming) |
| Step 2. | Researching your Topic |
| Step 3. | Developing a Thesis Statement |
| Step 4. | Writing the Introduction |
| Step 5. | Writing the Body of the Essay |
| Step 6. | Writing the Conclusion |

Step 1: Organizing your Thoughts (Brainstorming)

Believe it or not, there is almost no topic on which your mind will draw a complete blank. Even if you know very little about the subject matter, you are likely to respond based on something you have heard or read on the

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