

# CHAPTER 5

## Purchasing & Supply Management Organization

Typical Centralized Functional Organization Structure

CEO:

CEO/VP of Finance, CIO/VP of Technology, COO/VP of Operations, VP of Product, VP of Sales, VP of HR, General Counsel

Factors affecting P/SM organizational Design

1. Responding to the external environmental changes
2. The need to meet corporate goals and objectives
3. The firm's perception of the value of Purchasing/Supply Management (P/SM) as a value contributor to the organization's mission

### Trends Driving P/SM Structure

- Cost containment
- Risk management
- Globalization & technology
- Collaboration
- Customer intimacy
- Increased P/SM Responsibilities
- Increased P/SM skills
- Mobile devices

### P/SM Strategies & Objectives

- Support organization strategies
- Manage cost/price
- Supplier relationships
- Supplier integration
- Supplier innovation
- Manage global supply base

### Organizational Design

- Centralized
- Decentralized

### Organizational Enablers

- Business unit leaders
- Global buying groups
- Strategic sourcing groups

# Policy Procedures Manual Chapter 5 Purchasing

**S Ben Porath**



## **Policy Procedures Manual Chapter 5 Purchasing:**

**Federal Register** ,1985      Code of Federal Regulations ,2001      **The Code of Federal Regulations of the United States of America** ,2002 The Code of Federal Regulations is the codification of the general and permanent rules published in the Federal Register by the executive departments and agencies of the Federal Government      *Kentucky Administrative Regulations Service* ,2005      **Profiles of Regulatory Agencies of the United States and Canada** ,1995      Bureaucracy and Administration Ali Farazmand,2009-06-23 Bureaucracy is an age old form of government that has survived since ancient times it has provided order and persisted with durability dependability and stability The popularity of the first edition of this book entitled Handbook of Bureaucracy is testimony to the endurance of bureaucratic institutions Reflecting the accelerated globalizatio      D.C. Public School 1997 Repair Program and Facilities Master Plan United States. Congress. House. Committee on Government Reform and Oversight. Subcommittee on the District of Columbia,1998 A Congressional hearing dealt with issues related to the repair program and facilities master plan of the District of Columbia Public Schools DCPS Opening remarks by Representative Thomas M Davis outlined his concern over the delayed opening of the DCPS in the fall of 1997 because of uncompleted roof repairs and the results from a performance audit of the DCPS under contract to the D C Control Board Representative Eleanor Holmes Norton followed stating her position on the issue of the D C Control Board coming to Congress for a legislative solution The first panel to testify consisted of Mary Filardo Director 21st Century School Fund William R Lawson Assistant Regional Administrator Public Buildings Service General Services Administration and Jonathan Miller Project Manager Daniel Mann Johnson David Cotton Cotton Ed Fritts Senior Manager Cotton and Marvin Allmond Managing Partner Allmond Ed Stephenson Chief Financial Officer DCPS Dr Bruce MacLaury Chairman DCPS Emergency Trustee Board General Julius Becton Chief Executive Officer DCPS and General Charles E Williams Chief Operating Officer DCPS The transcribed comments and prepared statements are supplemented by letters statements and other documents submitted for the record JM      **Newsletter** ,1968      **OECD Public Governance Reviews Reforming ISSSTESON's Public Procurement for Sustainability** OECD,2019-12-20 This review analyses public procurement policies and practices of ISSSTESON the institution providing health and pension services to the workers of the State Government of Sonora Mexico It benchmarks ISSSTESON practices against the 2015 Recommendation of the Council on Public Procurement to help the institute upgrade its procurement operations and increase efficiency in a difficult financial environment It also examines the revenue structure of the Institute and suggests reforms for the pension scheme which is too generous compared to national and international experience      **Department of Local Affairs Financial Statements, Year Ended June 30, 1982** Colorado. Office of State Auditor,1982      *Defense Logistics Agency Index of Publications* ,1988      Handbook of Institutional Pharmacy Practice ,1992      Handbook of Institutional Pharmacy Practice Thomas R. Brown,Mickey C. Smith,1986      **Labor Problems in Quartermaster Procurement, 1939-1944** Harry Beller Yoshpe,1945

**United States Postal Service Procurement Manual** United States Postal Service. Procurement Policies and Programs Division,1987      **USPS Procurement Manual** United States Postal Service,1993      Information Systems, Policies and Procedures Manual 1998-1999 George Henry Jenkins,George Jenkins,1999-10 Accompanying CD ROM has electronic version of the book s text and forms      **Dental Assistant, Advanced** United States. Naval Education and Training Command,1980  
Labor Problems in Quartermaster Procurement, 1939-1944 Erna Risch,Harold Wesley Thatcher,Harry Beller Yoshpe,United States. Army. Quartermaster Corps,1943      Evaluating Purchasing Performance F. Albert Hayes,George A. Renard,1964

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