# SHUBHAM ARORA

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#### FINANCIAL CONSULTANT - teveraging 6+ years of experience

High-impact Financial Consultant with a proven track record of identifying projects and facilitating action-oriented plans to help companies achieve their goals.

Financial Consultant with 6 years of experience in a wide range of investments. Maintains a track record of generating tailored financial strategies to match clients' needs. Manages various portfolios with meticulous attention and ongoing economic trend analysis to identify optimum asset allocation. Successful at assessing commercial and investment opportunities, as well as swiftly grasping companies and markets. Equally impressive results in terms of new business development, expansion, and diversification.

#### PROFILE SUMMARY

- Proficient in developing financial plans to help clients achieve their long-term and short-term financial goals.
- Skilled in advising clients on taxes, retirement planning, investments, and insurance decisions, depending on their financial goals.
- Competent in assessing how certain life changes and financial status changes affect clients' financial plans and adjusting such plans accordingly.
- Responsible for maintaining good relationships with existing clients and adapting their advice and strategies to meet unexpected changes in financial circumstances
- Adept at soliciting new clients through cold-calling, emailing, advertising, and seminar-hosting.

#### CORE COMPETENCIES

- Strategic Planning
- Information Systems
- Cost Accounting
- Start-up Operations
- Due Diligence

- Finance and Accounting
- Profit and Loss Management
- Financial Statements and Planning
- Debt/ Corporate Restructuring
- Sponsorship Underwriting

- Financial Analysis/Consulting
- Business Forecasting
- Mergers and Acquisitions
- Market and Growth Analyses
- Staff Management and Training

#### PROFESSIONAL EXPERIENCE

#### Greenlam Industries Itd, Noida

#### **Financial Consultant**

Jan. 2019 - Present

- Establish and maintain relationships with individual or business customers or provide assistance with problems these customers may encounter.
- Examine, evaluated, or process loan applications.
- Network within communities to find and attract new business.
- Approve, reject, or coordinate the approval or rejection of lines of credit or commercial, real estate, or personal loans.
- Evaluate financial reporting systems, accounting or collection procedures, or investment activities and make recommendations for changes to procedures, operating systems, budgets, or other financial control functions.
- Develop or analyze information to assess the current or future financial status of firms and evaluate data pertaining to costs to plan budgets.

#### Sahni Natarajan & Bahl, Greater Noida

#### **Financial Consultant**

Apr. 2016 - Dec 2018

- Resolved complex business/customer service issues by providing & recommending the best possible financial solutions.
- Demonstrated the ability to deal diplomatically and effectively internally/externally with sensitive situations.
- Applied analytical research to interpret findings and respond to requests for information.
- Audited teller cash drawers with working knowledge of branch systems and processes.
- Gathered & analyzed financial/document data with research and workflow to draw conclusions.
- Evaluated budgets, prepared reports for senior management & certified that company policies were in compliance.

#### ACADEMIC CREDENTIALS

Education - MSA (Accounting and Finance) | VIPS | 2010 BSA, Indraprastha University | 2008

#### PERSONAL DOSSIER

- Languages Known: English & Hindi
  - -References and other documents available upon request -

# **Sample Financial Responsibility Resume**

**H Kauffman** 

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A Home Divided ,1993-12 A challenge to economic theories that view the household as a harmonious unit with a single decision maker this book shows that in the Third World the household is an arena of conflict marked by inequality and negotiation over income and expenditures Dwyer and Bruce's introduction is followed by eleven field studies four in Asia four in Africa and the Middle East and three in the Caribbean and Central America These twelve essays by economists sociologists anthropologists and demographers provide a cogent analysis of household structure dynamics and women s bargaining context This book will be of interest not only to specialists in gender studies but also to ethnologists and other social <u>Unbeatable Resumes</u> Tony BESHARA, 2011-06-16 Need serious help with your rTsumT Turn to the employment scientists expert Dr Phil calls the best of the best What does Tony Beshara do that most rTsumT experts don t While the experts write rTsumTs all day Tony the veteran placement specialist featured regularly on the Dr Phil show actually uses them to get people jobs With Unbeatable RTsumTs Tony dissects and discusses real life rTsumTs for jobs in a wide range of industries from healthcare to banking construction to technology administration to sales and marketing and more The book shows readers how to build a powerful rTsumT utilize keywords effectively use gaps and job changes to their advantage and pair their rTsumTs with concise dynamic cover letters He complements his expertise he has personally placed more than 8 500 professionals with the results of a survey of more than 3 000 managers executives HR specialists and other hiring authorities about what gets rTsumTs read interviews granted and jobs offered Readers will learn The critical components of well written rTsumT How to ensure their rTsumT actually gets read by the right people What employers look for and what turns them off How to customize a rTsumT for a particular job The truth about video rTsumTs job search websites and social networking sites like FaceBook LinkedIn andMySpace And much more Unbeatable RTsumTs shows job seekers of all types how to present themselves in the best possible light for the best possible position All Moms Work Sharon Reed Abboud. 2009 As featured in U S News World Report a must read fave for moms linking them in to career savvy advice imaginative options and terrific tips Motivated Resumes & LinkedIn Profiles Brian E. 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Merhish, 2010 In this second chronicle about Deborah she faces an enemy whose sole purpose is to kill every human being in the universe The location of the enemy s home planets is unknown This enemy has unlimited ships and no concern about the high losses to their personnel The initial evaluation is that the enemy may not even be human They are given the name Grays A creature like the Grays seems rather harmless compared to what fiction shows you The Grays went unchallenged only because they looked so weak and fragile No one saw them as a serious threat I can only think of the army ants on the march No one takes an ant seriously however an army of ants will devastate an area and kill every living creature The Grays are the same type of threat to mankind As the Grays are building up their fleets and personnel Deborah desperately searches the known universe for additional personnel in this search she even goes to primitive nations The United States strips its military forces to provide as many personnel as possible Despite this effort there are still not enough personnel Deborah's scientists are working around the clock to not only upgrade her weapons but also provide her with new types of weapons Ramah and the United States are making a maximum effort to prepare for the upcoming battle with the

Grays In this battle either the humans or the Grays will become extinct Music ,1985 Information Technology

Jonathan Shearman,2006 Demonstrates through stories of people working in the industry what is required to work in this profession Clearinghouse Review ,1995 Billboard ,1997-05-17 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

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