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THE **NEW** STRATEGIC **BRAND** MANAGEMENT

Creating and Sustaining Brand Equity Long Term

JEAN-NOËL KAPFERER

New Strategic Brand Management Kapferer

Jean-Noël Kapferer



New Strategic Brand Management Kapferer:

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question by urging the business professionals to see and carry out the entire business from the perspective of customers The book provides step by step directions to business professionals how to find out the unmet or under met jobs of customers how to choose the market of interest and specific groups of customers for doing business with how to create and deliver winning customer value proposition for these customers through innovation and suitable business models how to navigate the business through product development branding sales and distribution under different kinds of market complexities including commoditization and globalization of markets and provide seamless experience to the customers The book ends with recommending ways to manage customer loyalty and profitability and steering the firm to the path of sustained profitable growth

New Techniques for Brand Management in the Healthcare Sector Borges, Ana Pinto,Rodrigues, Paula,2021-01-29

Irrespective of the legal sphere and type of care primary secondary and continuing providers must ensure that users receive quality healthcare through the efficient use of resources responsiveness affordability and the equal treatment of patients Management and marketing have been playing an important role in this sector with the importance of branding growing in the healthcare market The chance for brand in healthcare is determined by the challenges to increase and improve consumer choice That s something to which providers and health systems in general have not been familiarized *New Techniques for Brand Management in the Healthcare Sector* is a critical research publication that explores the diffusion of new marketing knowledge tendencies and qualitative and quantitative methods for brand management in the private public and social health sectors and examines the movement from healthcare as a priceless commodity to one that can be and is commodified Highlighting topics such as e health medical tourism and brand management this publication is essential for hospital directors marketers advertisers promotion coordinators brand managers product specialists academicians healthcare professionals brand strategists policymakers researchers and students

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