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Salesforce in Action Andy White, 2025-09-30 DESCRIPTION Salesforce has become the leading platform for customer relationship management but true mastery comes from applying its power to real world business needs In this book you will look into its two flagship products Sales Cloud and Service Cloud You will also be exploring the broader Salesforce ecosystem from hidden gems to powerful tools that can transform the way you work The book begins by introducing the Salesforce

ecosystem and core concepts then guides you through navigating the interface creating custom objects and managing users with profiles and permission sets Each chapter equips you with everything you need to hit the ground running with Salesforce condensing the author s experience into a book packed with real life examples vivid illustrations and practical tips you can put into action right away Upon completing this guide you will be equipped with the practical skills needed to build and manage solutions confident in your ability to apply Salesforce in any real world scenario WHAT YOU WILL LEARN Learn Salesforce basics UI and user management best practices Customize UI layouts create objects and manage data relationships Automate business processes using Salesforce Flow and advanced debugging Protect data with the Salesforce security model and role hierarchies Build reports and dashboards and integrate Tableau for visualization Utilize APIs web services and AppExchange for robust integrations Grasp the fundamentals of Apex and Lightning Web Components LWC Prepare effectively for various Salesforce certifications and practice exams WHO THIS BOOK IS FOR This book is for anyone wanting to start a career in Salesforce It gives hands on examples as well as practical advice to get the most out of Salesforce Salesforce can be used in almost any profession or industry from charities to financial services The examples in this book can easily be adapted to your industry with your newfound knowledge TABLE OF CONTENTS 1 Introduction to Salesforce 2 Basic Admin Essentials 3 Customizing User Interface 4 Creating Object with Custom Fields and Relationships 5 Adding Users and Assigning Correct Access Levels 6 Automating Salesforce with Flows 7 Salesforce Security Model 8 Reports Dashboards and Basic Tableau 9 Various Salesforce Tools 10 Various Salesforce Features 11 Basics of Apex and Lightning Web Components 12 Einstein AI 13 Preparing for Salesforce Certifications 14 Broader Salesforce Ecosystem 15 Further Readings

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a community to configuration build setup and administration all the way to deployment Detailed explanations are provided of key components templates and features such as Community Builder Audience Targeting Lightning Bolts and much more Additionally considerations and best practices are covered including valuable tips and insights What You ll Learn Plan and design a community Conceptualize how employees partners and customers use and benefit from communities Assess available templates and make an informed selection decision Use Community Builder and Lightning components within a Lightning community template Apply topics and knowledge articles to a community to increase value and adoption Inject process automation into a community using Workflow Flow and Process Builder Create dynamic and personalized user experiences with audience targeting Build export and import unique templates with the Lightning Bolt solution framework Provide community data for members or community managers Who This Book Is For Salesforce administrators Salesforce developers Salesforce functional architects Salesforce business analysts and Salesforce community managers [Salesforce for Beginners](#): Jonathan K. Hari, 2025-06-24 Master the Power of Salesforce and Transform Your Business Unlock the full potential of Salesforce with this comprehensive guide designed for beginners and professionals alike Whether you re looking to streamline your business processes enhance customer relationships or elevate your career in CRM this book provides everything you need to get started and succeed With clear explanations real world examples and step by step guidance this resource makes Salesforce accessible to everyone No prior experience No problem This book walks you through the fundamentals and advanced techniques with ease empowering you to navigate Salesforce like a pro Inside This Book You ll Discover How to set up and customize Salesforce to fit your business needs Essential CRM concepts that drive efficiency and sales growth Step by step guidance on managing leads contacts and opportunities Automation techniques to save time and boost productivity Insights into reports dashboards and data driven decision making Integration strategies to connect Salesforce with other essential tools Proven best practices for maximizing your Salesforce experience Whether you re a business owner sales professional or aspiring CRM expert this book is your ultimate roadmap to mastering Salesforce Scroll Up and Grab Your Copy Today *Hands-On Low-Code Application Development with Salesforce* Enrico Murru, 2020-10-16 Explore a wide range of low code tools in the Salesforce platform for building customized CRM applications without writing any code Key Features Create apps with a rich user experience without paying for costly developers Leverage Salesforce Lightning Platform s declarative features to build professional grade applications Improve productivity with business process automation using Workflow Process Builder and Flow Book Description Low code platforms allow users to focus on business logic to create solutions without getting trapped in programming complexities Thanks to its powerful features for designing developing and deploying apps without having to hand code Salesforce is at the forefront of the low code development revolution This book will guide you in building creative applications for solving your business problems using the declarative framework provided by Salesforce You ll start by learning how to design your business data model with custom objects fields

formulas and validation rules all secured by the Salesforce security model You'll then explore tools such as Workflow Process Builder Lightning Flow and Actions that will help you to automate your business processes with ease This book also shows you how to use Lightning App Builder to build personalized UIs for your Salesforce applications explains the value of creating community pages for your organization and teaches you how to customize them with Experience Builder Finally you'll work with the sandbox model deploy your solutions and deliver an effective release management strategy By the end of this Salesforce book you'll be ready to customize Salesforce CRM to meet your business requirements by creating unique solutions without writing a single line of code What you will learn Get to grips with the fundamentals of data modeling to enhance data quality Deliver dynamic configuration capabilities using custom settings and metadata types Secure your data by implementing the Salesforce security model Customize Salesforce applications with Lightning App Builder Create impressive pages for your community using Experience Builder Use Data Loader to import and export data without writing any code Embrace the Salesforce Ohana culture to share knowledge and learn from the global Salesforce community Who this book is for If you are a citizen developer business analyst Salesforce administrator or anyone interested in developing applications or solutions for business problems but lack technical knowledge this book is for you No prior programming experience is required

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