Psychologie et management

Résumé de lecture - Chapitre 2 - La perception - Comprendre les différents points de vue

La perception (p.77)

- Processus essentiel à l'adaptation, au développement de l'intelligence et de la conscience.
- Les activités perceptives ont pour fonction de donner un sens à l'expérience.
- La perception permet le développement de l'intelligence parce que lorsqu'on perçoit quelque chose, on peut l'explorer, lui attribuer une fonction, lui donner un nom et développer les connaissances qu'on en a.
- Grâce à la perception, l'individu peut acquérir des connaissances sur lui-même et sur son environnement, transformer celui-ci de manière à satisfaire ses besoins, surmonter les difficultés, établir des relations positives, apporter sa contribution.
- Permet d'entrer en relation et d'interagir avec les autres, ce qui rend possible le développement de l'identité, l'acquisition des compétences, le perfectionnement des habiletés.
- Perception : fonction psychologique assurant l'appréhension de quelque chose qui est présent et sensible.
- Intuition : fonction psychologique qui engendre une idée ou une connaissance sans avoir nécessairement recours à une expérience sensorielle.

De l'objectivité à subjectivité (p.80)

- La résonnance des images sensorielles avec les concepts mémorisés produit un effet de réalité.
- Il existe au moins deux façons de valider l'objectivité des éléments perçus :
 - La vérification empirique: Chercher des éléments de preuve, des éléments tangibles, dans son environnement. Ne peut pas toujours être tangible, l'ambiance d'une réunion ou le climat de travail.
 - Le recours à des témoins : Présent lors de l'événement. La perception étant égocentrique, c'est une bonne idée de vérifier son point de vue auprès des témoins.
 - Ne pas confondre <u>égocentrique</u> (une personne perçoit les évènements selon son point de vue) avec <u>égoïsme</u> (tendance à subordonner à son intérêt).
 - Exposition de l'attention : Ce que la personne perçoit dépend de sa position par rapport à l'objet. (Placé face à l'animateur vs à ses côtés)
 - Fover de l'attention : Par les attentes et les anticipations de la personne.
 - La connaissance sensible est implicite :
- La perception est positive et par conséquent toujours liée un champ sensoriel; elle fournit une connaissance sensible des stimuli par la liaison immédiate avec eux.
 - Observable positif : ce qui est présent et sensible
 - Observable négatif : ce qu'on s'attendait à percevoir, mais qui n'apparaît pas
- L'intelligence est stimulée par la comparaison entre ce qu'on s'attendait de percevoir et ce que nous n'avons pas perçu que nous déduisons que ce que nous cherchions est absent.
- L'illusion de la certitude : la conscience produite par la perception engendre un sentiment d'objectivité.
- Nous ne sommes pas conscients des schémas mis en œuvre par notre cerveau pour construire les images qui sont présente dans notre esprit.

Du corps et de l'esprit (p.84)

- Neuropsychologie: Étude des rapports entre la neurophysiologie (physique et somatique) et la psychologie (pensé, attitude, comportement)
- Damasio (1994) Descartes (1596-1650) Cannon (1927) James (1884)

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