

## **Paper Example on New Look Company: Large Fashion Clothing Retailer Essay**

### **Introduction**

Retailing is the process of selling consumer goods and services to the final customers through multiple distribution channels with the aim of earning profit. The distribution channels may include the internet, home shopping, door to door shopping and store outlet among others (Cox and Dannehl, 2017). Retail typically involves a service provider filling small orders for a large number of individuals who are the final consumers rather than filling large orders for few individuals in the market such as the government, corporations, and suppliers. In the modern market, retailers come up with the product mix which entails the product, the place, price, personnel, presentation, and promotion (Mayer, Melitz and Ottaviano, 2016). This is done by coming up with a strategic plan and decisions on the type of stores, the optimal product assortment, the market to be served and the overall market position. Besides, retailers in the modern market also offer retail support services to the customers such as advisory services, stylist services and provision of credit. Therefore, the main objective of this report is to analyze the key changes in the UK fashion retail market and how they affect New Look Company's growth and development in the market. The paper will also discuss on the strategies and tactics the company can use to cope up with the changes

### **New Look Company**

The New Look Company is an international company that sells women's wear, teens clothing, and menswear in the United Kingdom. The company was founded in the late 1960s by Tom Singh (Achleitner et al., 2010). Since 2015, the company has been under the ownership of Brait SE, and it has experienced rapid growth and development over the years. The New Look Company has more than 900 stores all over the world including Malta, Russia, Germany, China, Malaysia, South Korea, Singapore, Thailand, Indonesia, and United Arabs among others (Achleitner et al., 2010). However, like any other business organization, New Look has faced many challenges in its development since its success has not just been easy. For example, the company has also closed a total of about 88 stores in the United Kingdom and about ten stores in Indonesia because of poor sales. Despite the challenges the company has gone through over the years, it has been able to flourish till today, and it is recognized as one of the best companies in the fashion industry in the UK and internationally (Achleitner et al., 2010).

### **Fundamental Relevant Changes within the UK Fashion Retail Market**

The modern business environment is dynamic, and any business organization needs to understand that it has to keep updated with the changing climate for it to ensure its survival in the market (Frue, 2017). A macro environment analysis can help show the relevant changes in the UK fashion market and how they affect the New Look Company's operations and performance. A microenvironment is one that influences the entire economy of a business organization. A PESTLE

# New Look Company Report

**Wenbin Ji**



**New Look Company Report:**

## Decoding **New Look Company Report**: Revealing the Captivating Potential of Verbal Expression

In an era characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its power to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**New Look Company Report**," a mesmerizing literary creation penned by way of a celebrated wordsmith, readers set about an enlightening odyssey, unraveling the intricate significance of language and its enduring effect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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