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book details Salesforce CRM system administration in a practical way and is an invaluable reference for both new administrators and experienced professionals At the end of the book techniques to further enhance the system and improve the return on investment Salesforce mobile apps and mobile administration are covered along with Salesforce Adoption Manager Every chapter is complete with a section containing example questions of the type that you might encounter in the certification examination Style and approach This book takes a straightforward no nonsense approach to working with the Salesforce CRM platform Filled with examples and use cases the book presents the facts along with seasoned advice and real world examples to ensure you have all the resources you need to become a more informed Salesforce Administrator

Salesforce Platform App Builder Certification Rakesh Gupta, 2019-12-16 New or intermediate developers will want to use this hands on guide to prepare for the Salesforce Certified Platform App Builder credential awarded for designing building and implementing applications using the declarative customization capabilities of the Salesforce Platform This is the first book available covering this content and Salesforce training is very costly This book is filled with real world examples and hands on exercises enabling you to prepare for the certification exam in a short span of time Multiple choice study questions and exercises are included to help you apply what you learn in each chapter Author Rakesh Gupta explains Salesforce Platform fundamentals including knowledge about the limitations of the declarative platform and when to use programmatic development versus the AppExchange Data management and data analytics are covered And you will learn how to set up organization wide features that affect the look and feel of your application Sandbox design patterns and process automation tools available in Salesforce are discussed and you will know when to use them You will become familiar with a wide array of topics including designing a mobile app and reporting in Salesforce What You Will Learn Know when to use declarative development versus programmatic development versus the AppExchange Understand the Salesforce data model field type when to use which fields and how and when to use an external object in Salesforce Be familiar with security and settings in Salesforce See how easily users can migrate to the Lightning experience from the classic platform Implement business process automation using declarative features Apply the automation process in Salesforce Utilize Process Builder and manage its power to automate business processes Use sandboxes and deployment tools Who This Book Is For New or intermediate Salesforce developers or anyone in the Salesforce development arena who wants to learn or explore the Salesforce CRM Administration Handbook Krzysztof Nowacki, Mateusz Twarożek, 2024-04-30 Master the core platform concepts of Salesforce administration and gain a holistic understanding of the SF ecosystem that will also help you prepare for the Salesforce certification exam Key Features Understand Salesforce architecture and security model Integrate Flow Builder with other Salesforce components for seamless automation Understand how to create and manage approval workflows in Salesforce Purchase of the print or Kindle book includes a free PDF eBook Book DescriptionDo you aspire to be a successful Salesforce administrator or consultant If yes then this step by step guide is for you Written by certified

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Table of Contents Salesforce Adm 201 Study Guide

- 1. Understanding the eBook Salesforce Adm 201 Study Guide
 - The Rise of Digital Reading Salesforce Adm 201 Study Guide
 - Advantages of eBooks Over Traditional Books
- 2. Identifying Salesforce Adm 201 Study Guide
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Salesforce Adm 201 Study Guide
 - User-Friendly Interface
- 4. Exploring eBook Recommendations from Salesforce Adm 201 Study Guide
 - Personalized Recommendations
 - Salesforce Adm 201 Study Guide User Reviews and Ratings
 - Salesforce Adm 201 Study Guide and Bestseller Lists
- 5. Accessing Salesforce Adm 201 Study Guide Free and Paid eBooks
 - Salesforce Adm 201 Study Guide Public Domain eBooks
 - Salesforce Adm 201 Study Guide eBook Subscription Services
 - Salesforce Adm 201 Study Guide Budget-Friendly Options
- 6. Navigating Salesforce Adm 201 Study Guide eBook Formats

- o ePub, PDF, MOBI, and More
- Salesforce Adm 201 Study Guide Compatibility with Devices
- Salesforce Adm 201 Study Guide Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - o Adjustable Fonts and Text Sizes of Salesforce Adm 201 Study Guide
 - Highlighting and Note-Taking Salesforce Adm 201 Study Guide
 - Interactive Elements Salesforce Adm 201 Study Guide
- 8. Staying Engaged with Salesforce Adm 201 Study Guide
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Salesforce Adm 201 Study Guide
- 9. Balancing eBooks and Physical Books Salesforce Adm 201 Study Guide
 - Benefits of a Digital Library
 - o Creating a Diverse Reading Collection Salesforce Adm 201 Study Guide
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Salesforce Adm 201 Study Guide
 - Setting Reading Goals Salesforce Adm 201 Study Guide
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Salesforce Adm 201 Study Guide
 - Fact-Checking eBook Content of Salesforce Adm 201 Study Guide
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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