



SECTION – B
(Subjective Type Questions)

Answer any 3 out of the given 5 questions on Employability Skills. **3 × 2 = 6**

Answer each question in **20-30** words.

6. Name all the elements of communication represented by a figure.
7. List any two Stress Management Techniques.
8. What is the function of the ENTER key ?
9. State four qualities of a successful entrepreneur.
10. What is meant by sustainable development ?

Answer any 4 out of the given 6 questions in **20-30** words each. **4 × 2 = 8**

11. Write a short note on the 4 P's of Marketing.
12. 'Literacy is not an appropriate basis for segmenting a shoe brand.' What are the appropriate bases to segment a shoe brand in the market ?
13. What is meant by 'Qualifying' ? On what basis are the prospects assessed ?
14. What do you mean by Concealed objections ?
15. How does a salesperson acts as an image builder for the company ?
16. List two negotiation skills required by a salesperson.

Sales Nexam Question Paper

Sabine Zange

A red circular graphic with a gradient, appearing as a semi-circle or a partial circle, located to the right of the author's name.

Sales Nexam Question Paper:

Unveiling the Power of Verbal Art: An Mental Sojourn through **Sales Nexam Question Paper**

In a global inundated with monitors and the cacophony of instant communication, the profound energy and emotional resonance of verbal artistry usually disappear in to obscurity, eclipsed by the regular assault of sound and distractions. However, situated within the musical pages of **Sales Nexam Question Paper**, a interesting function of fictional splendor that impulses with raw feelings, lies an memorable trip waiting to be embarked upon. Written by way of a virtuoso wordsmith, that interesting opus courses visitors on an emotional odyssey, delicately exposing the latent potential and profound affect stuck within the complicated web of language. Within the heart-wrenching expanse of the evocative examination, we will embark upon an introspective exploration of the book is key themes, dissect its charming writing model, and immerse ourselves in the indelible effect it leaves upon the depths of readers souls.

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tenjinshō den katori shintō ryū was founded by iizasa choisai ienao during the mid muromachi era 1336 1573 in the katori region of shimōsa province present day katori city chiba prefecture and is the source from which many japanese martial arts have evolved

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the tenshin shōden katori shintō ryū is a comprehensive martial system this means that unlike modern martial ways such as kendo or iaido which concentrate on one specific area study is made of a broad range of martial and outdoor skills

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the main line of tenshin shōden katori shintō ryū is currently represented by the kyōsō shibu led by kyōsō shigetoshi 6 Ōtake risuke s younger son the honbu dojo is located at iizasa yasusada s home near the katori shrine and is used by branches in

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la fondation de la tradition katori shintō ryū repose sur une révélation celle de futsu nushi no kami 天心新伝 reçue par le fondateur lors d'une ascèse de mille jours sen nichu gyō misogi dans le sanctuaire du katori jingū d'où le nom de l'école qui

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