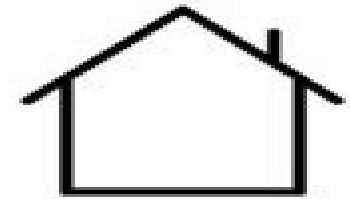


NEW REAL ESTATE AGENT CHECKLIST



1

PREPARATION

- Take Licensing Course
- Take Licensing Test
- Interview Brokerages
- Sign With a Brokerage
- Make a First Year Budget
- Study Your Local Contracts
- Sign Up for MLS, Associations

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2

SET GOALS

- Write Down Your "Why"
- First Year Goals
- Write Process (Ideal Daily) Goals
- Long Term Goals
- Quick Business Plan

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3

ACQUIRING CLIENTS

- Write Down Sources for Leads
- Choose a CRM System (For Leads & Follow Up)
- Block Time Daily For Lead Generation
- DO YOUR LEAD GENERATION TASKS DAILY
- Build Online Profiles (non-prime Hours)
- FOLLOW UP CONSISTENTLY WITH LEADS
- Close Your First Deal, Repeat

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DP Hallahan



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In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its power to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**New Home Sales Agent Manual**," a mesmerizing literary creation penned by way of a celebrated wordsmith, readers embark on an enlightening odyssey, unraveling the intricate significance of language and its enduring affect our lives. In this appraisal, we shall explore the book is central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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