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Company		
Contact Details		
Telephone Number		
Name of Salesman		
Call Date	Client	
Client Status		
Was call requested?		
Sales Call	Purpose of Call	
Call Report		
Other People Present		
Number of Customers	Discussions Carried Out	
Follow Up	Date of Appointment	
Scheduled Tasks		
Details of Plan to Follow Up		
Notes		

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**Terry C. Jones** 



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