

## 2.0 WHO WE ARE

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### 2.1. History of This Company

Store started in *specify*. Outline a brief explanation of your Company history.

Communication is the key to the success of this business. Owners and Managers believe that keeping the communication channels open throughout the whole business assists everyone to perform their job accurately and efficiently.

Our customer, team of employees, suppliers and management are the cornerstone of our business success. Our business is about people and relationships providing excellent customer service.

We aim to uphold our mission statement every single day.

### 2.2. Our Vision and Mission Statement

The following Vision and Mission Statement reflect what we stand for and where we are heading. Please review these and know them as they form a foundation of everything we do in our *Store* daily.

Review the Visions and Mission Statements below and choose one that aligns to your Store or write your own. Delete the extras. Your Vision gives your company direction. Your Mission Statement drives the company. It is what you do to reach your objectives.

| Mission Statement                                                                                                                                                                                                                                                                    | Our Vision                                                                                                                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| <i>At <b>Company</b>, we strive to provide distinctive quality and unequalled customer service as we aim to gain the respect and trust of our customers, suppliers and partners.</i>                                                                                                 | <i>The <b>Company</b> Vision is to build the best product in the most sustainable way possible for the future of our planet.</i> |
| <i>At <b>Company</b>, we strive to provide value-added services to our customers by creating a successful partnership with them. Our pledge is to establish lasting relationships with our customers by exceeding their expectations and gaining their trust through exceptional</i> | <i>The <b>Company</b> Vision is to be the largest online product provider in <b>Name Country/City</b>.</i>                       |

# Retail Store Employee Manual

**Clemens Wendtner**



## **Retail Store Employee Manual:**

**Your Employee Handbook Retailers Version** Jackie Smith, 2012-02-20 Increase Your Employees Productivity and Save Time and Money with Your Employee Handbook Retailers Version Your Employee Handbook Retailers Version was created especially for companies that employ retail sales management and administrative workers The system includes dozens of ready to use policies written and edited for clarity and to comply with federal and state law Policies include hiring terminations flexible work schedules family leave policies solutions for reduced hours and customer service standards as well as retail specific policies such as enhanced security robberies cash handling customer contact and more The system also includes dozens of ready to use policies written and edited for clarity and to meet all federal and state guidelines Unlike other employee handbook products Your Employee Handbook Retailers Version is a complete human resources system that provides you with all the tools you need for effective staff management Your Employee Handbook Retailers Version was especially written for small businesses that employ less than 100 people and was reviewed by a practicing expert in the field of human resources and an attorney with a specialty in employment law When you purchase Your Employee Handbook Retailers Version you get access the editable Word file no re typing and the Employer s Poster Kit Online at no additional charge with free registration to our website As a registered purchaser you receive free forever access to your purchased files Special Reports the Reference Library and Policy Vault and get notices of upgrades and revisions See the instruction pages of the handbook for the registration link to our site As you hire people to help handle your success the task of managing your employees can take more time and effort than any other part of running a business Very few small business owners even consider an employee handbook until something goes wrong But there are many important reasons why you need one reasons that will save you time and money Managing your employees with the professional human resources systems used by the top corporations will not only protect your business in case of a problem it will increase performance and productivity in your employees Here are a few examples Professional discipline and termination practices safeguard your business from lawsuits Reduce unemployment and workers comp premiums Keep morale high with clear standards for performance Fair and legal vacation policies motivate employees to do their best Performance evaluations increase morale and eliminate conflicts Your employees do their jobs without constant supervision freeing you to focus on growing your business Employees work best when they know exactly what is expected of them Having specific goals to work toward helps them measure how well they are doing in their positions It will also help you to either improve the performance of your weakest links or terminate them without problems or penalties to your business Your Employee Handbook is recommended by Entrepreneur com and Fortune Small Business Magazine It s endorsed by associations such as the Wisconsin Home Builders Association and Uniform Retailers Association and used by thousands of small businesses including attorneys

**The Everything Guide to Starting and Running a Retail Store** Dan Ramsey, Judy Ramsey, 2010-04-18 What are my start up costs How much will

my store make Should I sell online How can I compete with larger stores If you've ever considered owning a store but don't know where to start The Everything Guide to Starting and Running a Retail Store is perfect for you This resource will help you recognize the importance of an independent retail store in community life and the opportunities it offers for a rewarding lifestyle This comprehensive guide shows you how to Spot and capitalize on small retailer trends Conduct your own market analysis Research and select the most appropriate retailing software Run your business day to day Attract customers with effective advertising Make the leap to online selling This helpful handbook offers practical advice on retail store planning and management with valuable guidelines and real world examples that can make the difference between your store's success and failure This guide provides all the tools you need to run a store that your customers and you will enjoy for many years to come

**Basic Information Sources on Training Retail Salespeople**, 1954 **Start Your Own Retail Business and More** The Staff of Entrepreneur Media, Ciree Linsenman, Entrepreneur Media, Inc, 2015 Personalized shopping experiences powered by the use of mobile devices has helped nearly double the number of retail stores in operation since the last edition Updated with emerging trends new resources and case studies this revised guide provides the tools to help retail savvy entrepreneurs start a successful retail business Retail in Detail Ronald L. Bond, 2013-08-06 Offers step by step instructions for everything involved in planning and running a retail business covering such topics as budgeting financial planning marketing using social media and managing daily operations Business Service Bulletin, 1956 Retail 101: The Guide to Managing and Marketing Your Retail Business Nicole Reyhle, Jason Prescott, 2014-07-04 YOU CAN COMPETE WITH THE BIG BOX STORES Whether you're a seasoned merchant or retail newbie Retail 101 is the guide you need to successfully manage market and grow your retail business brick and mortar or online From two of today's top retail thought leaders Retail 101 serves both as a strategic planning guide and as a hands on practical reference that answers your critical questions along the way The ultimate how to guide for independent retailers Each chapter addresses a vital ingredient for retail success including helpful ideas useful lists and action guides Ted Teele Chief Executive Officer SnapRetail While small retailers may feel like an endangered species those who read this practical guidebook to retail survival will come away confident that they have unique assets they can turn into sustainable profits Molly Love Rogers President and CEO of Internet Retailer If you've ever felt alone or frustrated building your business read this book today Joe Abraham founder of BOSI Global author of Entrepreneurial DNA **Introduction to Marketing - Principles of Wholesale and Retail Distribution** Paul Dulaney Converse, 2011-04-20 This book has a definite objective to combine a treatment of general marketing methods and principles with a more detailed treatment of retailing particularly the operation of small and medium size stores It is believed that one cannot properly understand retailing without some knowledge of market economics and wholesaling Students will understand retail store operation better if they first secure a general knowledge of the field of marketing and know the place of retailing in the overall picture Therefore market economics the physical handling of goods

and wholesaling are treated before the discussion of retailing is begun      The Ultimate Retail Manual Jeffrey P McNulty, 2018-08-01 The retail sector is in the midst of a chrysalis period major transformation that is forcing most retailers to recalibrate their intentions with how they execute their business strategies Many retailers are struggling with adapting to the NEW RETAIL ETHOS which is flummoxing a large segment of retail executives with how to correspond with fluctuating consumer demands in the digital age Fortunately this is creating a cacophony of opportunity for retail leaders to establish heuristic methods that will create an axiomatic bridge between legacy retailing of the past to the highly innovative enthralling and multisensory digital world of tomorrow thus creating an engaging retail utopian future WITHIN THIS MANUAL YOU WILL LEARN Four Techniques to Drastically Increase Net Income The No Limit Concept to Increase Revenue and Skyrocket Your Gross Margin Levels Six Methods for Abolishing Revenue Deterrents and Increase Customer Brand Loyalty How to Increase Top Line Revenue and Maximize Per Square Foot Revenue How to Attract and Retain Top Notch Talent Throughout Your Organization How to Create an Inclusive Environment for Your Employees Customers Feng Shui Techniques to Foster an Environment of Auspicious Energy How to Promote the Right Leaders and Reward Your Employees These retail concepts are a series of compounding ideas that create an overall advantageous synergistic effect They generate effectual momentum analogous to The Flywheel Effect that Amazon CEO Jeff Bezos incorporates which creates a virtuous cycle a k a a positive feedback loop This translates into a magnetic and interactive shopping environment that is built upon solid foundations devoted relationships transparency and an amalgamation of concrete values that truly serve your customers This retail manual was created to assist any new or experienced retail leader department manager up to the C Suite executive with acclimating to an experiential retail environment while supplementing and enhancing their existing retail acumen      **Housekeeping Manual for Retail Stores** John T. Gandolfo, Harry A. Stroh, Raymond D. Kalpin, 1963      How to Open a Financially Successful Specialty Retail & Gourmet Foods Shop Sharon L. Fullen, Douglas Robert Brown, 2004 Book CD ROM This is the A to Z guide to making it in your own store Learn the expert tips tricks and a vast gold mine of crucial how to information you just can't find anywhere else This is a perfect book for entrepreneurs schools colleges and technical training centres This detailed text contains all the information you will ever need to needed to start operate and manage a highly profitable speciality store This is an ideal guide new for comers to the business as well as experienced operators In addition to basic operational practices the book will demonstrate how to increase impulse sales and improve presentation utilise merchandising fixtures and techniques cross merchandising point of purchase materials how to develop a product sampling program      **Organizational Policy Development** M. Scott Norton, 2023-01-30 This book focuses on the paramount importance of policies and regulations for successful governance operations in any organization      Marketing Information Guide , 1957      **PayrollOrg Basic Guide to Payroll, 2024** Mitchell-George,      Distribution Data Guide , 1958      U.S. Master Compensation Tax Guide (2008) Dennis R. Lassila, Bob G. Kilpatrick, Ph.D., 2008-03 The

field of taxation of employee and executive compensation is complex dynamic and ever changing CCH's U.S. Master Compensation Tax Guide unravels the complexity and explains in clear and concise language this critical area providing practical and comprehensive guidance The Guide covers the complicated compensation tax topic in a comprehensive yet practical straightforward fashion that readers value and appreciate The U.S. Master Compensation Tax Guide fills a void left by other works on executive and employee compensation which primarily cover qualified plans and deferred compensation by covering all of the common forms of compensation including salary bonuses fringe benefits e.g. health and accident plans and cafeteria plans qualified deferred compensation e.g. pensions and profit sharing plans and nonqualified deferred compensation e.g. rabbi trusts and restricted stock plans Small Business Bibliography, 1958 **The Merchants' Manual** National Retail Dry Goods Association (U.S.), 1924 *Employee Earnings in Retail Trade in October 1956* United States. Bureau of Labor Statistics, 1957 *The Protection Officer Training Manual* IFPO, 2003-09-26 This revised edition retains the exceptional organization and coverage of the previous editions and is designed for the training and certification needs of first line security officers and supervisors throughout the private and public security industry Completely updated with coverage of all core security principles Course text for the Certified Protection Officer CPO Program Includes all new sections on information security terrorism awareness and first response during crises

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