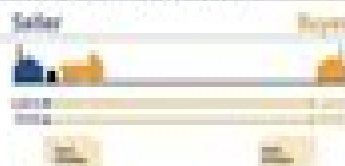


RULES FOR ANY MODE OR MODES OF TRANSPORT

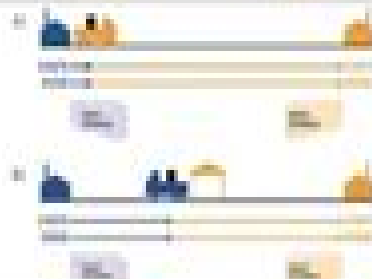
EXW

Ex Works
Seller's place of business
Incoterms 2020



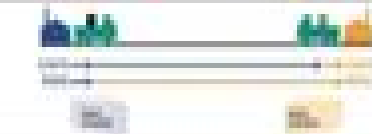
FCA

Free Carrier
Seller's place of business
Incoterms 2020



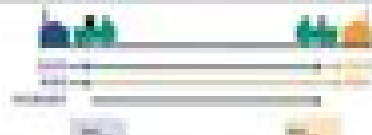
CPT

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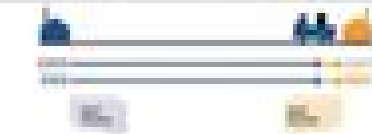
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DAP

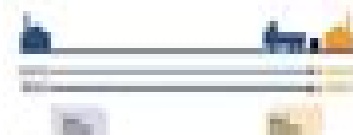
Delivered at Place
Seller's place of business
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Blue indicates Seller's
Yellow indicates Buyer's
Green indicates shared or shared

DPU

Delivered at Place Unloaded
Seller's place of business
Incoterms 2020



DDP

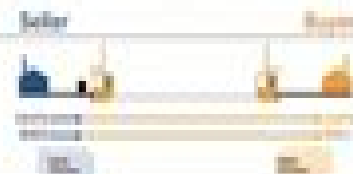
Delivered Duty Paid
Seller's place of business
Incoterms 2020



RULES FOR SEA AND INLAND WATERWAY TRANSPORT

FAS

Free Alongside Ship
Seller's place of business
Incoterms 2020



FOB

Free on Board
Seller's place of business
Incoterms 2020



CFR

Cost and Freight
Seller's place of business
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CIF

Cost, Insurance and Freight
Seller's place of business
Incoterms 2020



Practical Guide To Incoterms 2000

JL Elias



Practical Guide To Incoterms 2000:

Practical guide to the Incoterms 2020 rules David Soler ,2021-07-23 The Incoterms rules are used to define the rights and obligations of the selling and buying companies with respect to the delivery terms of the goods in an international sales transaction These rules are essential to agree on five key issues the obligations and costs borne by the selling and buying parties who is responsible for customs clearance and insurance of the goods the place and time of delivery of the goods and the risks on them Since its first publication in 1936 the International Chamber of Commerce ICC regularly reviews these rules and adapts them to successive changes in the field of international trade This contributes to legal certainty in international sale of goods transactions and to the standardization of their delivery terms This guide will help you to answer questions and choose the most appropriate Incoterms rule for each international sales transaction making it a practical reference tool for professionals involved in foreign trade and for those who have to be trained in this subject **Incoterms**

2020 Global Negotiator,2019-11-20 The Incoterms rules are a total of 11 terms published by the International Chamber of Commerce which define costs risks and obligations of buyers and sellers in international transactions The purpose of this book is to provide companies and international trade executives with a practical guide that allows them to understand and use the Incoterms 2020 correctly at three levels legally logistically and commercially This book analyses the 11 Incoterms 2020 providing in depth explanations of concepts such as place of delivery and reception of goods loading unloading export import procedures transfer of risks in transport insurance methods of payment allocation of costs between seller and buyer etc To help in understanding the texts numerous graphs summary tables and examples are included that explain the obligations of sellers and buyers Moreover for each Incoterm there is a practical advice section and examples of the international trade operations for which they are most suitable The INCOTERMS 2020 Obligations Costs and Risks is an essential tool for exporters importers brokers and commercial agents forwarders and logistics professional bankers insurers consultants international lawyers trade associations chambers of commerce as well as teachers and students of international trade *International trade contracts A practical guide for exporters* , **ICC Guide to Incoterms 2020** Johnny

Herre,Oscar Tiberghien,2022 [ICC Guide to Incoterms 2000](#) Jan Ramberg,International Chamber of Commerce,1999

INCOTERMS 2010 - A Practical Guide Werner Gröske,2011 **Incoterms 2020 Handbook** Lauri Railas,2023-03-09 Global Trade Law Series Volume 57 The internationally accepted trade terms known as Incoterms constitute a key instrument for supply chain management Although the terms have been used worldwide in contracts of sale for nearly a century there is surprisingly little practical legal guidance on how to use them properly to avoid mishaps and unnecessary disputes This book by an expert who has been active in the formal interpretation drafting and application of the various versions of the Incoterms since the 1990s thoroughly explains for sophisticated users the framing and implications of each term in the complex international trade and transport environment where English is the lingua franca Fully detailing the use

of Incoterms 2020 in contracts of sale interacting with contracts of transport insurance and finance the author provides in depth descriptions and analyses of each of the 11 Incoterms 2020 in the logistical order of a sales transaction along with practical notes about the use of each term Issues covered include the following at which stage of a supply chain the delivery of the goods takes place when the risk of loss or damage to the goods passes from seller to buyer how to treat delay from the risk point of view not expressly addressed by Incoterms 2020 who contracts for or arranges carriage and who procures insurance role of transport documents and other delivery documents and their electronic equivalents clearing through customs licences authorizations security clearances and other formalities checking packaging and marking of the goods how the costs involved in delivery operations are divided between seller and buyer delivery implications relating to other parts of the contract of sale special deliveries with insight into container deliveries deliveries of large objects dangerous goods deliveries including installations deliveries through pipelines deliveries of software intra group deliveries courier deliveries and the interface with consumer law challenges caused by logistic bottlenecks such as those deriving from the COVID 19 pandemic consequences of delay in delivery economic sanctions and use of force majeure and hardship clauses The presentation is richly supported with many illustrations and charts and numerous case studies Managers or professionals responsible for sales or procurement or logistics in sale of goods including transport freight forwarding and marine insurance will greatly benefit from the book s practical guidance as will in house lawyers accountants surveyors and other experts involved in concluding sales contracts or settling disputes in connection with them Academics and students concerned with commercial subjects will appreciate the author s detailed and knowledgeable treatment of the subject INCOTERMS 2000

Donald E. Ewert, 2002 **Drafting and Negotiating**, 2013 *ICC Guide to Export-import Basics* Guillermo Jiménez, 1997-01-01 ICC s Export Import Basics provides a clear and concise introduction to international trade practice It is the first export handbook to cover the full range of rules documents and contracts involved in export trade procedures with special attention given to ICC s key global trade standards such as Incoterms Uniform Customs and Practice for Documentary Credits UCP 500 and the ICC Rules for Arbitration Topics include The Legal Framework of the Export Trade Resolving International Disputes International Sales Contracts Agency Distributorship and Franchising Contracts International Payment Options Factoring and Forfeiting Security for International Transactions International Transport International Electronic Commerce Export Import Glossary Related publications and software from ICC Publishing Incoterms 1990 Guide to Incoterms 1990 Incoterms in Practice Interactive Software for Incoterms 1990 Export Import Basics

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