

12 key customer service skills to teach your team



- Empathy for customers
- Positive demeanor
- Good listening skills
- Resilience under pressure
- Going above and beyond while still being a great team player
- Always prioritizing the customer
- Eager to learn and become a product expert
- Proactive at problem solving
- Quick to build a rapport with customers
- Ability to surprise and delight
- Good at sincere apologies
- Makes customers proud to buy more

Retail Customer Service Skills

Jicheng Xie



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