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APPROACH

Third Edition



Stephen L. Sepinuck

Sales And Leases A Problem Solving Approach American Casebooks

Raffaela Di Napoli



Sales And Leases A Problem Solving Approach American Casebooks:

Sales and Leases Linda J. Rusch, Stephen L. Sepinuck, 2009 A new book by two of the country's leading experts in commercial law The authors who collectively have almost forty years of experience teaching and practicing commercial law have written a new course book designed to help students master the law governing sales and leases of goods understand how that law applies to both simple and complex commercial transactions and learn how to use the law in planning and drafting contracts The course book contains consists primarily of text and problems with relatively few cases in order to keep the students focused on understanding and applying the relevant provisions of the Uniform Commercial Code and other related statutes A teacher's manual available in electronic format on the website for the book contains suggested teaching methodology and analysis of all problems For more information and additional teaching materials visit the companion site

Sales and Leases: a Problem-Solving Approach STEPHEN L. SEPINUCK, 2020-04-08 Description Coming Soon

Sales and Leases STEPHEN L. SEPINUCK, 2020-04-16 The third edition of a book on sales and leases of goods by one of the country's leading experts in commercial law The book uses a problem based approach to help students master the applicable legal rules understand how the law applies to both simple and complex commercial transactions and learn how to use the law in planning transactions and drafting agreements The book consists primarily of text and 132 carefully sequenced problems Many of the problems ask students to apply the law to a set of facts Others do the reverse asking students to identify a set of facts to which a specific rule applies Several prompt students to think about the policies underlying the law or how the law affects commercial behavior Finally approximately a dozen problems in keeping with a growing trend in legal education task students with drafting a contract term or other document

Sales and Leases of Goods Stephen Sepinuck, 2024-12-20 Description Coming Soon **Sales and Leases** John Edward Murray, Harry M. Flechtner, 1994 **Bowker's Law Books and Serials in Print**, 1998 **Subject Guide to Books in Print**, 1997

Commercial Contracting Francis J. Mootz, David Frisch, Peter A. Alces, 2008 This innovative book includes cases problems note materials and questions as well as excerpts from law review articles and other secondary sources that explain the fit among the contemporary sources of Commercial Contracting Law While the authors emphasize Uniform Commercial Code Articles 1 as revised and 2 as enacted but there are liberal references to Article 2A UCITA UETA E Sign and the CISG to provide a sophisticated yet accessible presentation of the legal rules and principles that govern contemporary sales leasing and computer information transactions Contemporary commercial contracting presents considerable pedagogical challenges The authors provide a text that clearly explains the basic commercial context for the rule in question and then provide materials that enable students to delve into more complex issues Commercial Contracting Sales Leases and Computer Information includes the cases that have continued to define commercial law for years as well as the most recent decisions that have changed the way we think about commercial contracting The cases are complemented by extensive problems

permitting the instructor to emphasize either the case or problem approach The authors have also integrated text and excerpts from treatises and law review articles that both put the issues in transactional context and test the limits of commercial codification A comprehensive Teacher s Manual is available and the authors also will provide sample syllabi teaching notes and PowerPoint slides that they have found work well in teaching the course A Teacher s Manual is available to professors This book also is available in a three hole punched alternative loose leaf version printed on 8 5 x 11 inch paper with wider margins and with the same pagination as the hardbound book **Forthcoming Books** Rose Arny,2001-06

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Media Management Ardyth Broadrick Sohn,1999 Using case studies of media management this volume provides exercises including practice in role playing leadership communication and decision making with consequences Students are encouraged to distinguish between arts activities actors meanings relationships and settings of importance **Journal of the American Dietetic Association** ,1980 **Land-use Planning** Charles Monroe Haar,1959 *Bibliographic Guide to Law* ,1987

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