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Pipeline Metrics



Sales Leaderboard

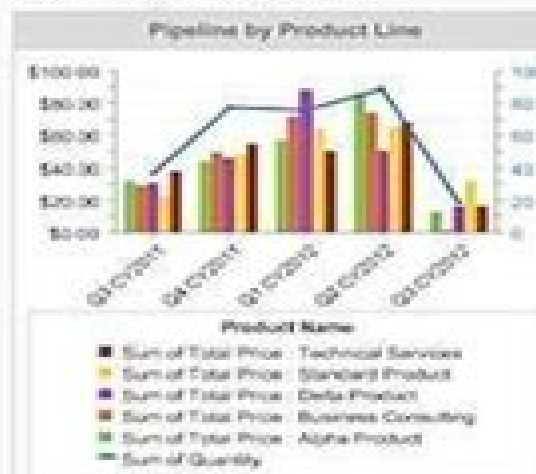
Sales Rep Leader Board

Opportunity Owner	Total Closed	Avg Deal
Kasey Central	\$51K	\$27K
Ely East	\$68K	\$23K
Bill West	\$82K	\$20K
Ricky East	\$64K	\$16K
Cindy Central	\$44K	\$15K
Wendy West	\$23K	\$12K
Total	\$382K	

Closed Business



Product Pipeline by Quarter



Win Percentage in %: 47

Win Rate Leaderboard

Win Rate By Rep

Opportunity Owner	Close Rate
Cindy Central	100
Kasey Central	56
Bill West	44
Ricky East	30
Wendy West	25
Wendy West	20

Forecast By Quarter



Salesforce Crm User Guide

Rachel S Tattersall



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