

“HOW TO INTRODUCE YOUR PROSPECT to the opportunity”

SCRIPT

(you) “Hi _____(name of prospect), this is _____(you) Do you have a second to talk? Or Is this a good time to talk?”

(prospect) “Sure I can talk”

(you) “Listen I just received a call from a friend who is *EXTREMELY successful*. He/She is expanding a large business in your area. He/She called to ask me if I knew anyone who wanted to make extra income around what they are doing, anywhere from \$1,000 - \$7,000 per month.
(name of prospect),_____ are you open to making extra income around what you are doing now? Yes or No?”

(prospect) “ What is it?” or “Doing what?”

(you) “All I know is He/She is VERY successful and he is in the coffee business. I don't know the details. But if you are open he has agreed to meet you in person or by phone to discuss the details. Are you open to meeting?”

Organo Gold Documents

Lauren Gardner



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Senate Documents USA. Congress. Senate, 1897 **Workplace Communication for the 21st Century** Jason S. Wrench Ph.D., 2013-01-09 Written in clear non technical language this book explains how employees and employers can maximize internal and external organizational communication for both personal benefit and to the entity as a whole

Workplace Communication for the 21st Century Tools and Strategies That Impact the Bottom Line explains and simplifies what organizational communication scholars have learned presenting this knowledge so that it can be easily applied to generate tangible benefits to employees and employers as they face everyday challenges in the real world This two volume work discusses internal organizational and external organizational communication separately first explaining how communication functions within the confines of a modern organization then addressing how organizations interact with various stakeholders such as customers clients and regulatory agencies The expert contributors provide a thorough and insightful view on organizational communication and supply a range of strategies that will be useful to practitioners and academics alike

Monthly Catalog, United States Public Documents United States. Superintendent of Documents, 1968 February issue includes Appendix entitled Directory of United States Government periodicals and subscription publications September issue includes List of depository libraries June and December issues include semiannual index

Monthly Catalogue, United States Public Documents , 1995 **Public Documents of the State of South Dakota, Being the Annual and Biennial Reports of Various Public Officers and Institutions, to the Governor and Legislature, for the Fiscal Year Ending ...** South Dakota, 1905 Pesticides Documentation Bulletin , 1967-07 **Music in Renaissance Florence: Studies and Documents** Frank A. D'Accone, 2024-10-28 Based on previously unpublished documents Frank D Accone sets the background for the musical efflorescence that occurred in Florence in the later 15th century and the emergence in the early 16th century of a new Florentine school of composers Tracing the origins and development of musical chapels at the Cathedral and Baptistery and the growth of musical establishments at several other churches such as the Santissima Annunziata Santa Trinita and San Lorenzo D Accone examines the effect of Medici patronage on the one hand and the impact of Savonarola on the other and at the careers of individual composers such as Heinrich Isaac

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