# Sample Capital Campaign Timeline

**PLANNING** 

**QUIET PHASE** 

KICK-OFF

**PUBLIC PHASE** 

FOLLOW-UP

## Planning: 6-8 Months

- Set objectives and goals
- Begin prospect research and outreach
- · Secure board buy-in
- Engage in initial solicitations
- Recruit your team
- · Choose a consultant

## **Feasibility Study**

Determine the feasibility of your campaign and interview key stakeholders

## Ongoing Major Gift Solicitation: 6-24 Months +

- Continue prospect research
- Solicit major contributions
- Refine goals and strategies
- Thank and steward all existing donors

### Public Gift Solicitation

### 1-2 Years

- Kick off your public campaign
- Solicit mid-range and smaller gifts
- Focus on marketing and promotion

# Celebrate your success!

- Thank donors
- Create recognition displays
- Share final announcements and reports

Donorly

## **Sample Capital Campaign Plans**

**G Psacharopoulos** 

#### **Sample Capital Campaign Plans:**

Capital Campaigns Andrea Kihlstedt, 2016-09-06 Capital Campaigns Strategies That Work Fourth Edition serves as an essential guide for capital campaigns of all sizes and configurations from small start ups to colleges and universities Ideal for novices and experienced professionals alike this practical hands on guide is now a standard reference in the field Since the publication of the last edition the field of fundraising has undergone a major sea change thanks to widespread use of the internet as a tool for raising capital This thoroughly revised fourth edition has been updated in every chapter to reflect the current ways of communicating and raising money in this digital era It offers a new chapter on social media and crowd sourced fundraising in capital campaigns as well as a new chapter on getting your board of directors campaign ready

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The cases and examples included here explore classic real world public relations situations as well as current timely events. This fourth edition highlights the results of new research studies on opinions and practices within the discipline and adds overviews of several award winning public relations campaigns. As a classroom text or a resource for professional practice this volume provides a model that can be adapted to fit specific circumstances and used to improve effectiveness and creativity in communication planning. It serves as an accessible and understandable guide to field tested procedures offering practical insights that apply to public relations campaigns and case studies coursework.

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