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Chapter 6: Writing the Winning Business Plan

True/False

1. The main purpose of writing a business plan is to test the viability of the business idea and set a path for the entrepreneur to follow.
Ans: True Page: 131
2. A business plan allows for bank loans and investors to gain insight into the business idea and determine the financial requirements.
Ans: True Page: 132
3. A business plan is a 45 to 60 page written document that describes where a business is heading and how it hopes to achieve its goals and objectives.
Ans: False Page: 132
4. The single most important reason for preparing a business plan is to secure capital.
Ans: True Page: 133
5. The biggest problem most business plans have is that they don't include a clear description of the market, competition, and customers.
Ans: True Page: 133
6. Writing a business plan guarantees that problems do not come up.
Ans: False Page: 134
7. Research finds that it will take at least three hundred hours of dedicated effort to produce a good plan.
Ans: False Page: 137
8. The marketing and sales strategy section of the business plan describes how the business will implement the marketing plan to achieve expected sales performance.

Patterns Of Interaction Test Bank

Albert A Gayle



Patterns Of Interaction Test Bank:

Patterns Of Interaction Test Bank Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the power of words has become more evident than ever. They have the capability to inspire, provoke, and ignite change. Such may be the essence of the book **Patterns Of Interaction Test Bank**, a literary masterpiece that delves deep in to the significance of words and their impact on our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall affect readers.

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