

SHUBHAM ARORA

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FINANCIAL CONSULTANT - leveraging 6+ years of experience

High-impact Financial Consultant with a proven track record of identifying projects and facilitating action-oriented plans to help companies achieve their goals.

Financial Consultant with 6 years of experience in a wide range of investments. Maintains a track record of generating tailored financial strategies to match clients' needs. Manages various portfolios with meticulous attention and ongoing economic trend analysis to identify optimum asset allocation. Successful at assessing commercial and investment opportunities, as well as swiftly grasping companies and markets. Equally impressive results in terms of new business development, expansion, and diversification.

PROFILE SUMMARY

- Proficient in developing financial plans to help clients achieve their long-term and short-term financial goals.
- Skilled in advising clients on taxes, retirement planning, investments, and insurance decisions, depending on their financial goals.
- Competent in assessing how certain life changes and financial status changes affect clients' financial plans and adjusting such plans accordingly.
- Responsible for maintaining good relationships with existing clients and adapting their advice and strategies to meet unexpected changes in financial circumstances
- Adept at soliciting new clients through cold-calling, emailing, advertising, and seminar-hosting.

CORE COMPETENCIES

- | | | |
|-----------------------|-------------------------------------|---------------------------------|
| • Strategic Planning | • Finance and Accounting | • Financial Analysis/Consulting |
| • Information Systems | • Profit and Loss Management | • Business Forecasting |
| • Cost Accounting | • Financial Statements and Planning | • Mergers and Acquisitions |
| • Start-up Operations | • Debt/ Corporate Restructuring | • Market and Growth Analyses |
| • Due Diligence | • Sponsorship Underwriting | • Staff Management and Training |

PROFESSIONAL EXPERIENCE

Greenlam Industries Ltd, Noida

Jan. 2019 – Present

Financial Consultant

- Establish and maintain relationships with individual or business customers or provide assistance with problems these customers may encounter.
- Examine, evaluate, or process loan applications.
- Network within communities to find and attract new business.
- Approve, reject, or coordinate the approval or rejection of lines of credit or commercial, real estate, or personal loans.
- Evaluate financial reporting systems, accounting or collection procedures, or investment activities and make recommendations for changes to procedures, operating systems, budgets, or other financial control functions.
- Develop or analyze information to assess the current or future financial status of firms and evaluate data pertaining to costs to plan budgets.

Sahni Natarajan & Bahl, Greater Noida

Apr. 2016 – Dec 2018

Financial Consultant

- Resolved complex business/customer service issues by providing & recommending the best possible financial solutions.
- Demonstrated the ability to deal diplomatically and effectively internally/externally with sensitive situations.
- Applied analytical research to interpret findings and respond to requests for information.
- Audited teller cash drawers with working knowledge of branch systems and processes.
- Gathered & analyzed financial/document data with research and workflow to draw conclusions.
- Evaluated budgets, prepared reports for senior management & certified that company policies were in compliance.

ACADEMIC CREDENTIALS

Education – MBA (Accounting and Finance) | VIPS | 2010

BBA, Indraprastha University | 2008

PERSONAL DOSSIER

- **Languages Known:** English & Hindi

– References and other documents available upon request –

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Martin Yate



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Resumes-Plus Second Edition Ferris E. Merhish, 2010 In this second chronicle about Deborah she faces an enemy whose sole purpose is to kill every human being in the universe The location of the enemy's home planets is unknown This enemy has unlimited ships and no concern about the high losses to their personnel The initial evaluation is that the enemy may not even be human They are given the name Grays A creature like the Grays seems rather harmless compared to what fiction shows you The Grays went unchallenged only because they looked so weak and fragile No one saw them as a serious threat I can only think of the army ants on the march No one takes an ant seriously however an army of ants will devastate an area and kill every living creature The Grays are the same type of threat to mankind As the Grays are building up their fleets and personnel Deborah desperately searches the known universe for additional personnel in this search she even goes to primitive nations The United States strips its military forces to provide as many personnel as possible Despite this effort there are still not enough personnel Deborah's scientists are working around the clock to not only upgrade her weapons but also provide her with new types of weapons Ramah and the United States are making a maximum effort to prepare for the upcoming battle with the Grays In this battle either the humans or the Grays will become extinct Motivated Resumes & LinkedIn Profiles Brian E. Howard, 2017-11-01 Book Five in Motivated Series by Brian E Howard Resumes are the cornerstone to any successful job search and this resource gives you unprecedented insight and advice from more than a dozen of the most experienced and award winning resume and LinkedIn profile writers in the industry Get inside the minds of these writers to learn how to create impactful materials that get you interviews and job offers Learn how they think about keywords titling branding accomplishments format color design and a host of other resume writing and LinkedIn profile considerations Become an insider and learn the secrets from some of the very best Resumes For Dummies Joyce Lain Kennedy, 2007-02-26 Is your job search stalling out after you submit a resume but before you're offered an interview With reinvented recruiting technology unmanageable millions of resumes choking employer databases and government mandates in the name of diversity a gigantic change has occurred in the recruiting world over the past several years and it demands a fresh look at how you write and market your resumes Whether you're entering the job market for the first time changing jobs or changing careers Resumes for Dummies 5th Edition will show you the ropes and rules for a new era in recruiting and job finding With 85% new content added since the previous edition this up to date guide gives you the very latest strategies on how to create and more importantly distribute your resume in today's new job search environment You'll learn Why most generic online resumes fail How to customize resumes for each job opening New quick ways to find the right jobs How to use meta search engines to your advantage Why both digital and print versions of resumes are still needed How to use resumes interactively The resume basics that still knock 'em dead How to create resumes for your life's changing phases What to do after you send them your resume With a wealth of sample resumes organized by industry and career field experience level

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