Sample Question Paper (2023-24)

MARKING SCHEME II

Subject: Entrepreneurship (066)

Class: XII

Time: 3 Hours

Max Marks: 70

General Instructions:

- 1. This question paper contains 34 questions.
- 2. The question paper contains 4 sections A, B, C and D
 - 1.1. Section A contains multiple choice questions
 - 1.2. Section B 2 marks; Answers to these questions may be from 30-40 words.
 - 1.3. Section C 3 marks; Answers to these questions may be from 50-75 words.
 - 1.4. Section D 5 marks; Answers to these questions may be from 120-150
- 3. Internal choice is given in the paper, there is no overall choice.

	PART A	
Q.No.		Marks
1.	d. Reason for introducing the same product or service	1
2.	b. Public relations	1
3.	The operating cycle of Abex Company includes the duration between buying raw materials and receiving cash from customers.	1
4.	c. ET Elbourne	া
5.	b. Partnership	1
6.	c. Contemporary and capable of being registered and legally protected	11
7.	(c) (ii) and (iii)	1
8.	(c) (i) (ii) (iv) (iii)	1
9.	b. 2,25,500	1
10.	(c) Assertion (A) is true but Reason (R) is false.	(d)
11.	c. A items require close monitoring and constitute 20% of SKUs but contribute 80% of the total value.	1
12.	(a) Both Assertion (A) and Reason (R) are true and Reason (R) is the correct explanation of (A)	1
13.	(a) Both Assertion (A) and Reason (R) are true and Reason (R) is the correct explanation of (A)	1
14.	c. Statement 1 and Statement 3	1
15.	d. Read trend	1
16.	b. Preparation	1
17.	a. Political	1
18.	(d) Assertion (A) is false but Reason (R) is true.	1
	PART B	
19.	On the basis of the idea, interest and curiosity the need is adjudged by the entrepreneur and he starts looking for the answer to implement the idea. If the idea is to launch a new product or service then market research is conducted. That happens because the seed of curiosity has taken form of an idea, the entrepreneurs foresee the future of the product.	2

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