

## Section 3.9 Select

# EHR Request for Proposal

The request for proposal (RFP) is a powerful tool to use in the selection process for electronic health records (EHR). This tool provides a RFP template that can be customized for your organization's use.

**Time needed:** 40 hours

**Suggested other tools:** Section 3.4 Soliciting Bids for EHR and HIE: RFI, RFB, RFP

## How to Use

Review the RFP template, eliminate any questions for that are not applicable to your organization. Enter your organization's information. Send the REP to the vendors you have selected to receive the RFP.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Date:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Re: Request for Proposal for Electronic Health Record                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Due Date for Response:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| To:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| From: <ul style="list-style-type: none"> <li>• Primary Contact Name:</li> <li>• Title:</li> <li>• Address:</li> <li>• Phone Number:</li> <li>• E-Mail address:</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Additional Instructions for Responding to this RFP:<br>Please limit contact to individual identified above. Submit your response electronically, and as five paper copies. Complete all sections without alteration.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Table of Contents: <ul style="list-style-type: none"> <li>A. Background and Information</li> <li>B. Request for Information:             <ul style="list-style-type: none"> <li>1. Vendor Information</li> <li>2. EHR Product History</li> <li>3. Customer Information and References</li> <li>4. How EHR Meets Functional Requirements</li> <li>5. How EHR Meets Performance Requirements</li> <li>6. EHR Technical Requirements</li> <li>7. Implementation Plan</li> <li>8. Documentation, Training, and Testing</li> <li>9. Ongoing Support/Maintenance</li> <li>10. Contractual Considerations</li> </ul> </li> <li>C. Price Proposal (supply as a separate electronic file, and as separate sealed paper copies)</li> </ul> |

# Sample Proposal Documents

**M Mosston**



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*Start and Run a Profitable Consulting Business* Douglas A. Gray, 2004 Every year the demand for consultants of all kinds increases as organisations become leaner and more compact and outsourcing more commonplace This fully revised new edition provides essential information and practical step by step guidance on starting and developing a successful consulting practice It contains expert advice on the process of consultancy in terms of marketing and selling activities and how to conduct assignments Also covered is how to run a consultancy as a business including setting up business planning record and administrative systems and legal taxation and insurance considerations Essential reading for the would be consultant it has much to offer the established practitioner too

**Making Community Design Work** Umut Toker, 2017-11-08 Since the earliest settlements people have deliberated the issues that affect their future together Making Community Design Work shows how planners can guide the process toward effective decision making and beneficial community design This well crafted book distills decades of community design experience into a sound conceptual framework of value to practicing planners as well as planning students Umut Toker covers a broad range of planning scales and introduces field tested tools for participatory decision making at regional city community and site specific levels To succeed any planning project must address both the physical space and its users From setting goals to evaluating results Making Community Design Work helps planners navigate the process of creating environments that meet the needs of the people they serve

**Successful Proposal Strategies for Small Businesses: : Using Knowledge Management to Win Government, Private-Sector, and International Contracts, Sixth Edition** Robert S. Frey, 2012 Here s your one stop shop for winning new business The new Sixth Edition of this perennial bestseller updates and expands all previous editions making this volume the most exhaustive and definitive proposal strategy resource Directly applicable for businesses of all sizes Successful Proposal Strategies provides extensive and important context field proven approaches and in depth techniques for business success with the Federal Government the largest buyer of services and products in the world This popular book and its companion CD ROM are highly accessible self contained desktop references developed to be informative highly practical and easy to use Small companies with a viable service or product learn how to gain and keep a customer s attention even when working with only a few employees Offering a greatly expanded linkage of proposals to technical processes and directions the Sixth Edition includes a wealth of new material adding important chapters on cost building and price volume the criticality of business culture and investments in proposal success the proposal solution development process and developing key conceptual graphics CD ROM Included Features useful proposal templates in Adobe Acrobat

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workshop exercises and assessment tools written by the author

**Winning E-Learning Proposals** Karl M.

Kapp,2003-05-15 *Winning E Learning Proposals* illustrates how to make significant profits in the competitive e learning industry by revealing proven methods for preparing winning proposals It provides step by step instructions for an effective capture strategy designing a persuasive written proposal and creating a winning sales presentation *How to Write a Book Proposal* Jody Rein,Michael Larsen,2017-09-05 *THE ESSENTIAL RESOURCE FOR SELLING YOUR BOOK* If you want to publish a book you must present it to agents and publishers with a knock your socks off proposal Whether you re seeking a traditional press to publish your self published book or trying to win over an agent for your graphic novel memoir or nonfiction title you need an irresistible proposal The better your proposal the better the editor publisher and deal you will get Nailing your proposal requires an understanding of how publishers work and how to brand yourself build a platform and structure your book You ll learn it all in this breezy top to bottom revision of the classic 100 000 copy best seller *Inside How to Write a Book Proposal* 5th Edition you will find Examples of successful proposals that earned six figure deals Guidance from agents publishers and writers Ways to customize your proposal Strategies for proposals in the Digital Age Effective structures for narrative writers A list of the Top Ten Proposal Killers This sassy thorough guide from industry professionals Jody Rein and Michael Larsen will become your go to for advice about publishing **The Business Writer's Companion** Gerald J. Alred,Charles T. Brusaw,Walter E. Oliu,2010-12-22 An easy access guide to the most common types of business writing and communication The Business Writer s Companion places writing in real world context with hundreds of business writing topics and more than sixty sample documents Always anticipating the needs of today s business writers the sixth edition includes updated information on the technologies that are integral to workplace writing and offers tips about professionalism **BOOK COVER** **Winning Strategies for Developing Grant Proposals** Beverly A. Browning,2006

Document Strategy Design Workbook Kevin Craine,2002-07

**Project Design for Geomatics Engineers and**

**Surveyors, Second Edition** Clement Ogaja,Nashon Adero,Derrick Koome,2023-03-23 *Project Design for Geomatics Engineers and Surveyors* Second Edition continues to focus on the key components and aspects of project design for geomatics and land surveying projects with the goal of helping readers navigate the priority issues when planning new projects The second edition includes new materials on surveying and UAV and it is thoroughly updated to keep current with the recent technology and terminology The two new chapters capture new developments in the rapidly emerging use of remote sensing and GIS in aerial surveys mapping and imaging for small to medium scale projects as well as modern practices and experiences in engineering surveying 1 Provides a simple guide for geomatics engineering projects using recent and advanced technologies 2 Includes new content on spatial data collection using GIS drones and 3D digital modeling 3 Covers professional standards professional and ethical responsibilities and policy social and environmental issues related 4 Discusses project planning including scheduling and budgeting 5 Features practical examples with solutions and

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