# CUSTOMER SERVICE PERFORMANCE REVIEW CHECKLIST

Name of the Customer Service Rep Review Date



- Review two short customer conversations
- Give feedback
- Review two medium/long customer conversations
- Give feedback
- Assess customer service metrics

## Confirm Strengths and Weaknesses

- · Establish areas of strength
- · Establish areas of improvement

## Set Goals

- Brainstorming session
- Set SMART goals

# Follow Up

- Follow-up on individual goals
- Set the date for the next performance review

# **Sample Performance Review Phrases For Customer Service**

Sholom M. Weiss, Nitin Indurkhya, Tong Zhang

#### **Sample Performance Review Phrases For Customer Service:**

3000 Power Words and Phrases for Effective Performance Reviews Sandra E. Lamb, 2013-08-27 A comprehensive yet accessible handbook for writing and conducting meaningful effective performance reviews geared toward managers of all levels from the author of How to Write It Performance reviews are one of the best tools managers have to shape company talent and culture develop strong channels of communication with employees and create systemic change In this pithy user friendly handbook author and writing teacher Sandra E Lamb lays out the best methods and proven tactics to administer productive evaluations that benefit both parties and the company Lamb teaches managers how to design scoring systems for employees prepare for and conduct in person and written reviews and use the right key words Covering both hard and soft skills this indispensible reference includes lists of powerful words and phrases that clearly describe positive and negative performance Featuring sections targeted to specific industries and jobs this guide empowers managers at all levels to master the art of performance reviews that achieve results 96 Great Interview Questions to Ask Before You Hire Paul Falcone, 2018-03-14 Why do so many promising job candidates turn out to be disappointing employees Learn how to consistently hire the right people at the right time for the right roles Every manager and human resources department has experienced a candidate whom they viewed as promising individuals full of potential turning out to be underwhelming employees Employment expert Paul Falcone supplies the tools you need to land top talent What is the applicant's motivation for changing jobs Do they consistently show initiative The third edition of this practical guide book is packed with interview questions to possibly ask candidates each designed to reveal the real person sitting across the table In 96 Great Interview Ouestions to Ask Before You Hire Falcone shares strategic questions that uncover the qualities and key criteria you seek in your next hire including Achievement anchored questions Questions that gauge likeability and fit Pressure cooker questions Holistic questions that invite self assessment Questions tailed to sales mid level or senior management positions Complete with guidelines for analyzing answers asking follow up questions checking references and making winning offers 96 Great Interview Questions to Ask Before You Hire covers the interviewing and hiring process from beginning to end leaving no Competency-Based Performance Reviews (EasyRead Super Large 18pt Edition), stone unturned **Business** and Professional Communication Kelly M. Quintanilla, Shawn T. Wahl, 2019-01-02 Recipient of the 2020 Textbook Excellence Award from the Textbook Academic Authors Association TAA Business and Professional Communication provides students with the knowledge and skills they need to move from interview candidate to team member to leader Accessible coverage of new communication technology and social media prepares students to communicate effectively in real world settings With an emphasis on building skills for business writing and professional presentations this text empowers students to successfully handle important work related activities including job interviewing working in team strategically utilizing visual aids and providing feedback to supervisors **Competency-Based Performance Reviews** Robin Kessler, 2009-04-02

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unified perspective on a rapidly evolving field integrating topics spanning the varied disciplines of data science machine learning databases and computational linguistics Serving also as a practical guide this unique book provides helpful advice illustrated by examples and case studies This highly anticipated second edition has been thoroughly revised and expanded with new material on deep learning graph models mining social media errors and pitfalls in big data evaluation Twitter sentiment analysis and dependency parsing discussion The fully updated content also features in depth discussions on issues of document classification information retrieval clustering and organizing documents information extraction web based data sourcing and prediction and evaluation Features includes chapter summaries and exercises explores the application of each method provides several case studies contains links to free text mining software **Perfect Phrases for Performance** Reviews (EBOOK BUNDLE) Douglas Max, Anne Bruce, Robert Bacal, 2011-11-18 Meet or exceed all your goals with this comprehensive guide to performance reviews 3 books in 1 eBook Perfect Phrases for Performance Reviews covers all the bases when it comes to using the right language during every stage of the performance review process Packed with the exact words and phrases you need to plan conduct and finalize performance reviews this three eBook set helps you express yourself with crystal clarity as well as sidestep any landmines that might be in your path This 3 eBook set includes Perfect Phrases for Performance Reviews Second Edition Get hundreds of ready made phrases for clearly communicating an employee's performance in 74 different skill areas Learn the most effective language for Crafting an accurate carefully worded assessment Documenting behaviors and accomplishments Guiding and developing promising workers Conducting face to face interviews Perfect Phrases for Setting Performance Goals Second Edition This completely revised and updated second edition of Perfect Phrases for Setting Performance Goals provides hundreds of precisely worded performance goals you can apply to virtually any situation This handy quick reference helps you Focus your people on the most important parts of their jobs Communicate your expectations Align employee goals with organizational priorities Minimize disputes that can arise during performance reviews Perfect Phrases for Documenting Employee Performance Problems Using this wide range of ready to use scripts and a handy problem solving toolkit you can address even the most difficult issues diplomatically and constructively Learn how to Find the perfect words to suit each employee review Document performance in the most effective way possible Build strong working relationships and boost morale Increase productivity meet deadlines and achieve Mapping Comprehensive Units to the ELA Common Core Standards, K-5 Kathy Tuchman Glass, 2012-04-26 A goals GPS for connecting standards to lessons Translating the Common Core State Standards into an effective curriculum is at the top of many educators to do list and this book shows you how This text familiarizes teachers and curriculum designers with the key points of the ELA core standards and demonstrates how to design effective curriculum units to align with them The author provides practical and accessible tools for developing a map and for making the important connections among all unit map components including differentiated instruction Also included are A rationale for each of the ELA common core

standards An overview of the key benefits Reproducible templates and examples of unit curriculum maps **Social**Networks Analysis and Mining Luca Maria Aiello, Tanmoy Chakraborty, Sabrina Gaito, 2025-01-24 This LNCS conference 4 volume set constitutes the proceedings of the 16th International Conference on Social Networks Analysis and Mining ASONAM 2024 in Rende Italy during September 2 5 2024 The 33 full papers together with 36 short papers included in this volume were carefully reviewed and selected from 167 submissions The conference covers a wide spectrum of research contributions to the foundations and applications of social networks

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