

# Salesforce Admin Exam Study Guide

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## Question Breakdown Estimate:

Testing is being based on the following percent translated to number of questions. (anything above .5 is rounded up. Below .49 is rounded down)

Organizational Setup 3% @ 2 questions  
User Setup 7% @ 4 questions  
Security and Access 13% @ 8 questions  
Standard and Custom Objects 14% @ 8 questions  
Sales and Marketing Applications 14% @ 8 questions  
Service and Support Applications 13% @ 8 questions  
Activity Management and Collaboration 3% @ 2 questions  
Data Management 10% @ 6 questions  
Analytics—Reports and Dashboards 10% @ 6 questions  
Workflow/Process Automation 8% @ 5 questions  
Desktop and Mobile Administration 3% @ 2 questions  
AppExchange 2% @ 1 question

## Exam Outline and Trailhead Links

### **Standard and Custom Objects - 14%**

- Describe the standard object architecture and relationship model.
- Explain how to create, delete, and customize fields and page layouts on standard and custom objects, and understand the implications of deleting fields.
- Given a scenario, determine how to create and assign page layouts, record types, and business processes for custom and standard objects.

**Exam/Confidence Score:**

# Salesforce Admin Study Guide

**Karin Nielsen-Saines**



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## **Table of Contents Salesforce Admin Study Guide**

1. Understanding the eBook Salesforce Admin Study Guide
  - The Rise of Digital Reading Salesforce Admin Study Guide
  - Advantages of eBooks Over Traditional Books
2. Identifying Salesforce Admin Study Guide
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Salesforce Admin Study Guide
  - User-Friendly Interface
4. Exploring eBook Recommendations from Salesforce Admin Study Guide
  - Personalized Recommendations
  - Salesforce Admin Study Guide User Reviews and Ratings
  - Salesforce Admin Study Guide and Bestseller Lists
5. Accessing Salesforce Admin Study Guide Free and Paid eBooks
  - Salesforce Admin Study Guide Public Domain eBooks

- Salesforce Admin Study Guide eBook Subscription Services
- Salesforce Admin Study Guide Budget-Friendly Options
- 6. Navigating Salesforce Admin Study Guide eBook Formats
  - ePub, PDF, MOBI, and More
  - Salesforce Admin Study Guide Compatibility with Devices
  - Salesforce Admin Study Guide Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Salesforce Admin Study Guide
  - Highlighting and Note-Taking Salesforce Admin Study Guide
  - Interactive Elements Salesforce Admin Study Guide
- 8. Staying Engaged with Salesforce Admin Study Guide
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Salesforce Admin Study Guide
- 9. Balancing eBooks and Physical Books Salesforce Admin Study Guide
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Salesforce Admin Study Guide
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Salesforce Admin Study Guide
  - Setting Reading Goals Salesforce Admin Study Guide
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Salesforce Admin Study Guide
  - Fact-Checking eBook Content of Salesforce Admin Study Guide
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks

## 14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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