



# someka

| Month       | Jun 2022                         | - Choose Month                         |         | Monthly          |        |        |              |      |                     | Cumulative       |        |        |   |        |   |                   |
|-------------|----------------------------------|--|---------|------------------|--------|--------|--------------|------|---------------------|------------------|--------|--------|---|--------|---|-------------------|
| KPI<br>Code | May 2022<br>And 2022<br>And 2022 | Criteria                               | Unit    | Previous<br>Year | Target | Actual | Act vs. F    | Y Ac | t vs. Tigt<br>Index | Previous<br>Year | Terpet | Actual |   | vs. PY |   | vs. Togt<br>index |
| 301         | Aug 2012                         | erage Hold Time                        | Seconds | 14               | 13     | 14     | 97           | 0    | 90                  | 14               | -13    | 14     | 0 | 100    | 0 | 90                |
| 102         | Sep 2022<br>Oil 2022             | erage Speed of Answer (ASA)            | Seconds | 10               | 10     | 10     | 9 11         | 0    | #4                  | 11               | 10     | 10     | 0 | 105    | 0 | 96                |
| 203         | New 2002                         | andonment Rate                         | %       | 6.7%             | 6.3%   | 6.0%   | @ \$13       | 0    | 105                 | 7.0%             | 6.3%   | 6.2%   | 0 | 113    | 0 | 102               |
| 304         | Del 2022                         | Afterna (sections ) (fee)              | 34      | 84.2%            | 81.0%  | 76.4%  | 91           | 0    | 54                  | 77.4%            | 81.0%  | 80.1%  | 0 | 104    | 0 | 99                |
| 105         | Customer Satisfaction            | First Contact Resolution Rate          | N.      | 83.8%            | 83.0%  | 92.2%  | 9 110        | 0    | 111                 | 77,6%            | 83.0%  | 97.1%  | 0 | 125    | 0 | 117               |
| 106         | Customer Satisfaction            | Number of Holds per Call               |         | 0.14             | 0.12   | 0.15   | 0 95         | 0    | 82                  | 0.13             | 0.12   | 0.15   | 0 | 88     | 0 | 79                |
| 107         | Customer Satisfaction            | Total Number of Holds                  |         | 44               | 39     | 54     | 0.81         | 0    | 73                  | 251              | 234    | 278    | 0 | 90     | 0 | 84                |
| 108         | Customer Satisfaction            | W                                      | 13.12   | 333              |        | 123.00 |              | 7    |                     | 12.55            | 3000   |        |   |        |   | 153               |
| 309         | Customer Satisfaction            | lea conservant                         | 12.00   |                  |        | 10000  |              |      |                     | 100              |        |        |   |        | П | 0000              |
| 201         | Operational Efficiency           | Average Handle Time (AHT)              | Seconds | 80               | 77     | . 73   | <b>a</b> 109 | 0    | 105                 | 84               | - 77   | 79     | 0 | 106    | 0 | 97                |
| 202         | Operational Officiency           | Average Handle Tonic After-Call Block  | Seconds | 19               | 18     | 20     | 9 97         | 0    | 92                  | 20               | 18     | 20     | 0 | 100    | 0 | 91                |
| 203         | Operational Efficiency           | Agent Occupancy                        |         | 66.2%            | 69.0%  | 100.2% | 0 151        | 0    | 145                 | 63.3%            | 69.0%  | 81.3%  | 0 | 129    | 0 | 118               |
| 204         | Operational Efficiency           | Transfer Rate                          | N.      | 15.7%            | 16.5%  | 26.1%  | 0 60         |      | 63                  | 17.8%            | 16.5%  | 215%   |   | 63     | 0 | 77                |
| 205         | Operational Efficiency           | Cost per Call                          | USD     | 2                | 2      | 2 3    | <b>0</b> III | 0    | 116                 | 2                | - 2    | 2      | 0 | 96     | 0 | 91                |
| 206         | Operational Efficiency           | Cost per Minute of Intound Hendle Time | USD     | 1                | 1      | 1      | 0 116        | 0    | 110                 | 1                | 1      | 1      | 0 | 106    | 0 | 96                |
| 207         | Operational Efficiency           |  |         |                  |        | 1      |              | T    |                     |                  |        |        |   |        |   |                   |
| 208         | Operational Efficiency           |  |         | ,                |        |        |              |      |                     |                  |        |        |   |        |   |                   |
| 301         | Business Value                   | Average Talk Time                      | Seconds | 68               | 61     | 58     | 0.114        | 0    | 105                 | 66               | 61     | 59     | 0 | ш      | 0 | 105               |
| 302         | Business Value                   | Calls Offered                          |         | 195              | 227    | 208    | 0 107        | 0    | 92                  | 1,249            | 1,362  | 1,346  | 0 | 108    | 0 | 99                |
| 303         | Business Value                   | Calls Handled                          |         | 187              | 203    | 229    | <b>8</b> 117 | 0    | 108                 | 1,175            | 1,218  | 1,349  | 0 | 115    | 0 | 111               |
| 304         | Business Value                   | Calls Handled per Representative       | - 1     | 66               | 72     | 78     | 0.114        | 0    | 108                 | 69               | 72     | 81     | 0 | 118    | 0 | 113               |
| 305         | Business Value                   | Percentage of Right Party Contacts     | Ν.      | 83.6%            | 88.0%  | 106.0% | 127          | 0    | 120                 | 81.3%            | 88.0%  | 104.0% | 0 | 128    | 0 | 118               |

# **Sample Call Centre Excel Metrics Templates**

**Xiang Xie** 

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