

sales management

DeMYSTiFieD

A SELF-TEACHING GUIDE



Discover **SKILLS** and **STRATEGIES** to become a **SUCCESSFUL** sales manager



Bridge the gap between **THEORY** and **PRACTICE**



INCREASE sales **PRODUCTIVITY** and **LOWER** sales force **TURNOVER**



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Sales Management Demystified A Self Teaching Guide

Chao Zhang



Sales Management Demystified A Self Teaching Guide:

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