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	Supporting Sponsor <small>Single performance</small> \$1,500	Leading Sponsor <small>Single performance</small> \$2,500	Presenting Sponsor <small>Single performance</small> \$5,000	Season* Sponsor \$10,000
Complimentary tickets to the show(s) of your choice	6	12	24	50
Additional tickets at a discount	Yes!	Yes!	Yes!	Yes!
Your company's name and logo acknowledged in all promotions of your event, including Strand website and email	Yes!	Yes!	Yes!	Yes!
Your company's logo on Strand lobby sponsor wall plaque	Yes!	Yes!	Yes!	Yes!
Your company's name in lights on the George Street marquee		Yes!	Yes!	Yes!
Your company's logo projected in the Strand Theatre		Yes!	Yes!	Yes!
Complimentary use of a hospitality suite to host a pre- or post-show reception. Strand staff will help you plan it!		Yes!	Yes!	Yes!
Opportunity to welcome audience from stage			Yes!	Yes!

* Benefits at multiple shows

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Lingjun Ying



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Sport Promotion and Sales Management Richard L. Irwin, William Anthony Sutton, Larry M. McCarthy, 2008 This is a guide to promotion and sales in the sport industry Experts from the classroom and sports field offer insights and experiential data on the skills needed to succeed in sports promotion and sales *The Sports Event Management and Marketing Playbook* Frank Supovitz, Robert Goldwater, 2024-10-15 Authoritative and accessible textbook on how to successfully plan and execute live sports events with helpful learning aids included throughout This Third Edition of The Sports Event Management and Marketing Playbook is a timely and practical guide on how to successfully plan and deliver live sports events combining time proven processes and techniques with the many best practices tools and trends that have emerged in every facet of this expanding highly visible and ever innovating industry since the Second Edition was published in 2014 The book is structured as a step by step guide on how to begin the development creation and planning for a sports event and continues through management marketing production and ultimately the post event evaluation processes Real life illustrative case studies called Sideline Stories to elucidate key concepts are included throughout the text Each chapter concludes with a convenient summary called Post play Analysis to aid in information retention along with relevant skill building questions exercises called Coach s Clipboard instructors can use as student assignments Written by two respected and experienced industry practitioners in the sports event business The Sports Event Management and Marketing Playbook includes information on Revenue streams ranging from ticket sales sponsorship advertising and merchandise to participation fees grants and donations The event sponsor relationship covering what event organizers really want from sponsors and vice versa Guest management from selling tickets to hotel management and what to do if tickets are not selling Unexpected events including safety and security concerns and how to react to emergencies and crises efficiently and effectively Media partnerships covering how to campaign for attention and talk to the media With accessible and comprehensive coverage of the subject The Sports Event Management and Marketing Playbook serves as an excellent learning aid for students in advanced undergraduate and Masters courses in Sports Event Management Sports Marketing Hospitality Management and Sports Industry Management Part of The Wiley Event Management Series **Layout Workbook** Kristin Cullen, 2005 New in Paperback An inspired resource for creating excellent layouts Layout Workbook is one of five volumes in Rockport s series of practical and inspirational workbooks that cover the fundamental areas of the graphic design business Starting Your Nonprofit: a workbook to guide you through a million exciting tasks Emily Hibard, MPA, 2015-05-15 Use Emily Hibard s guide book and get your 501c3 nonprofit organization up and running Managing Sport Events T. Christopher Greenwell, Leigh Ann Danzey-Bussell, David J. Shonk, 2024-06-26 Running a sport event whether it s an international competition or local youth tournament requires acute knowledge and the ability to plan organize promote lead and communicate effectively And no other text prepares students for the task as effectively as Managing Sport Events Third Edition With HKPropel Access While

other texts in this space stray into the area of facility management Managing Sport Events keeps its focus where it should be by providing a thorough grounding of the entire event management process Beginning with an overview of event conception and development the text then moves into the principal planning areas of budgeting marketing promotion sponsorships and legal and risk management Later chapters focus on key operational areas such as staffing event services and logistics and event day management and it closes with postevent details and evaluation The third edition includes new and updated content that incorporates plenty of contemporary real life examples Insights into how event management has been affected by COVID 19 and by the emergence of social media sustainability efforts and diversity equity and inclusion DEI initiatives All new content addressing the role of brand ambassadors social media influencers and nontraditional media in promoting events and encouraging fan engagement An updated discussion of event sponsorships and how sport organizations are implementing creative activation strategies pre event and game day deliverables and the latest technologies to maximize exposure and measure effectiveness An expanded discussion of contracts and other legal considerations such as compliance with the Americans with Disabilities Act ADA An expanded section outlining how principles of project management can be used to effectively plan events New industry profiles that provide insights into key players and noteworthy happenings in event management Related online activities delivered through HKPropel provide robust learning opportunities for students A brand new semester long project in which students plan prepare produce and evaluate a fictional pickleball tournament as well as compile a formal event management plan handbook Scenario based activities in which students make a decision and then see the implications of their choice Mini case studies for each chapter with questions to test comprehension Sample contracts that represent common agreements encountered in event management Practicing and aspiring professionals working in parks and recreation tourism hospitality and sport organizations at all levels youth high school college amateur minor league professional and international will find this book a valuable reference in their roles as event managers Blending traditional business tenets of sport management with the distinct aspects of event management Managing Sport Events Third Edition prepares readers to manage events with efficiency and ease so that fans and participants alike have lasting game day memories Note A code for accessing HKPropel is not included with this ebook but may be purchased separately

Festival & Special Event Management, Essentials Edition Johnny Allen, Robert Harris, Leo Jago, 2022-05-23 Allen's Festival and Special Event Management Essentials Edition serves as a concise yet comprehensive step by step handbook for modern event management This Essentials edition gives students contemporary lessons and insights that they can relate to It brings theory to life through copious practical examples illustrative diagrams and unique case studies demonstrating best practices and pitfalls Industry experts from across APAC's event planning sector have contributed content to key contemporary topics including sustainability risk management project management and strategic alignment to client goals This edition also features Wiley's Future Student Guide a unique tool which provides expert and practical advice on career preparedness

making for more future ready graduates *Events Management* Glenn A. J. Bowdin, Johnny Allen, Rob Harris, Leo Jago, William O'Toole, Ian McDonnell, 2023-07-31 A must have introductory text of unrivalled coverage and depth focusing on events planning and management the fourth edition of *Events Management* provides a complete A to Z of the principles and practices of planning managing and staging events The book offers a systematic guide to organising successful events examining areas such as event design logistics marketing human resource management financial planning risk management impacts evaluation and reporting The fourth edition has been fully updated and revised to include content covering technology including virtual and hybrid events concepts such as social capital soft power and events social inclusion equality accessibility and diversity and the latest industry reports research and legal frameworks The book is logically structured and features new case studies showing real life applications and highlighting issues with planning events of all types and scales in a range of geographical locations This book has been dubbed the events management bible and fosters an interactive learning experience amongst scholars of events management tourism and hospitality *Distribution Data Guide* ,1954

Meeting the Collaboration Challenge Workbook Peter F. Drucker Foundation for Nonprofit Management, 2002-05-24 In his award winning book *The Collaboration Challenge* James E Austin demonstrated how nonprofits and businesses can succeed through strategic alliances Now in *Meeting the Collaboration Challenge* the Drucker Foundation provides specific guidance to help nonprofits of every size put collaboration into practice This workbook its companion videotape and *The Collaboration Challenge* help your nonprofit organization further its mission through strategic alliances with businesses *Meeting the Collaboration Challenge* emphasizes the assets and capabilities that nonprofit organizations bring to alliances with business It presents a four phase process of preparing your organization for alliances planning alliances developing alliances and renewing alliances Each phase is intended to encourage participation in successful nonprofit business alliances and to organize information and guide discussions about them Its practical resources help to Identify assets and capabilities a nonprofit might provide and benefits it might seek in alliances Review strategic goals and readiness for developing alliances Research each potential alliance to assess strategic fit and opportunities Discover additional businesses with which a nonprofit might create alliances Design a marketing approach for each alliance Develop the management plan for each alliance Appraise each alliance and its potential Through this systematic process for developing your nonprofit s alliances with businesses you can build collaboration that benefits both partners and the customers and communities they serve

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