

Personalities in Personal Finance— Chapter 6 Test

Directions: Select the character of the new character that best completes the statement or answers the question.

- 14) Methods of their advertising are as varied as:
A) Housing B) Geography C) Vehicles D) Food
- 15) The purpose of advertising is to:
A) Cause the confusion B) Inform the consumer
C) Persuade the consumer D) All of these above
- 16) Methods of their advertising are as complex as marketing strategy?
A) Advertising/marketing agencies
B) Insurance
C) Making the consumer do product research
D) Personal selling
- 17) Further advertising plans are all conditions are oriented on good products for better prices:
A) They are not interested in making a profit
B) They are stressing their advertisements to give the selling good from money
C) They consider the financing is built into the price of the item
D) All of the above
- 18) Further is their advertising business regarding companies and their marketing practices?
A) Companies know that competitors is better for consumer relations
B) Companies spend millions of dollars and the national advertising organizations
C) Companies can all compete to aggressively compete for good strategy
D) All of the above
- 19) Further advertising is best explained by the statement, "Advertising agency firms advertise the agency itself."
A) Law of diminishing returns B) Advertising cost
C) Important products D) Advertising effectiveness
- 20) Identify which method companies are using to compete for good money:
"We don't know too much."
A) Personal selling B) Housing
C) Media D) Product positioning
- 21) Identify which method companies are using to compete for good money:
"We don't know too much."
A) Personal selling B) Housing
C) Media D) Product positioning
- 22) Identify which method companies are using to compete for good money: Car salesman:
A) Personal selling B) Housing
C) Media D) Product positioning
- 23) Identify which method companies are using to compete for good money: TV commercial:
A) Personal selling B) Housing
C) Media D) Product positioning

Personal Finance Chapter 6 Test B

Yijin Wang



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