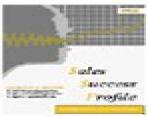
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Please complete the following to provide some background information on your past sales experience. This will help us better understand what has led to your strengths and weaknesses, so we can provide a more complete assessment of your sales skills.

- A. How many years of sales experience do you have?
- B. How many years of sales management experience do you have?
- C. In previous sales jobs, how were you paid? (choose all that apply)
- □ Salary Only

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Mark W. Johnston, Greg W. Marshall

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