



NEGOTIATING HOSTAGE CRISES WITH THE NEW TERRORISTS



**ADAM DOLNIK
KEITH M. FITZGERALD**

Negotiating Hostage Crises With The New Terrorists

Adam Dolnik, Keith M. Fitzgerald



Negotiating Hostage Crises With The New Terrorists:

Negotiating Hostage Crises with the New Terrorists Adam Dolnik, Keith M. Fitzgerald, 2008 Illuminates the role of negotiation in resolving terrorist barricade hostage crises If one assumes that negotiation is only about bargaining making deals or concessions then of course we should not negotiate with terrorists as this action is likely to ultimately lead to some rewards for their bad behavior However if one understands that negotiation ultimately is the use of communication to exercise influence in order to change someone's thinking behavior and decision making the

Negotiating Hostage Crises with the New Terrorists Adam Dolnik, Keith M. Fitzgerald, 2007-11-30 This book is about the role of negotiation in resolving terrorist barricade hostage crises What lessons can be learned from past deadly incidents so that crisis negotiators and decision makers can act with greater effectiveness in the future What are the lessons the terrorists are learning and how will they affect the dynamics of future incidents What can we learn about the terrorist threat and about preventing the escalation of future terrorist hostage taking situations While there are many trained crisis negotiators around the world almost none of them has ever had contact with a terrorist hostage taking incident Further the entire training program of most hostage negotiators focuses on resolving crises that do not take into consideration issues such as ideology religion or the differing sets of strategic objectives and mindsets of ideological hostage takers This is especially true with regard to the terrorists of the new breed who have become less discriminate more lethal and more willing to execute hostages and die during the incident Further many of the paradigms and presumptions upon which the contemporary practice of crisis negotiation is based do not reflect the reality of the new terrorists The main focus of this book is on the detailed reconstruction and analysis of the two most high profile cases in recent years the Moscow theater and the Beslan school hostage crises with a clear purpose of drawing lessons for hostage negotiation strategies in the future This is an issue of top priority Terrorist manuals from countries such as Saudi Arabia and Iraq reveal that terrorist organizations are very closely observing and analyzing the lessons learned from these two incidents suggesting that we are likely to see this type of new terrorist hostage taking involving large numbers of suicide fighters and executions of hostages at some point in the future This raises a wide array of questions about appropriate responses and negotiation strategies From the first glance it is clear that we are not prepared

Negotiating with Terrorists Guy Olivier Faure, I. William Zartman, 2010-02-25 This edited volume addresses the important issue of negotiating with terrorists and offers recommendations for best practice and processes Hostage negotiation is the process of trying to align two often completely polarised parties Authorities view hostage taking as unacceptable demands made by unacceptable means However terrorists view their actions as completely justified even on moral and religious grounds If they are to try and reconcile these two sides it is essential for hostage negotiators to understand terrorist culture the hostage takers profiles their personality their view of the world and also the authorities their values and their framing of the problem raised by the taking of hostages Although not advocating

negotiating with terrorists the volume seeks to analyse when why and how it is done Part I deals with the theory and quantifiable data produced from analysis of hostage situations while Part II explores several high profile case studies and the lessons that can be learnt from them This volume will be of great interest to students of terrorism studies conflict management negotiation security studies and IR in general I William Zartman is the Jacob Blaustein Distinguished Professor Emeritus of International Organization and Conflict Resolution and former Director of the Conflict Management and African Studies Programs at the Paul H Nitze School of Advanced International Studies Johns Hopkins University Washington DC He is a member of the Steering Committee of the Processes of International Negotiation PIN Program at the International Institute of Applied Systems Analysis IIASA in Laxenburg Austria He is author editor of over 20 books on negotiation conflict and mediation Guy Olivier Faure is Professor of Sociology at the Sorbonne University Paris I and a member of the Steering Committee of the Processes of International Negotiation PIN Program at the International Institute of Applied Systems Analysis IIASA in Laxenburg Austria He has served as an advisor to French government on hostage negotiations

Countering New(est) Terrorism Bruce Oliver Newsome, James W. Stewart, 2017-12-15 How should we analyze and assess new terrorist behaviors What are the particular risks and challenges from new terrorism Should we negotiate with terrorists and if so how When should we use force against terrorists Countering New est Terrorism Hostage Taking Kidnapping and Active Violence Assessing Negotiating and Assaulting improves our knowledge of new terrorist behaviors and our skills in responding to such attacks The term new terrorism has been in circulation since the late 90 s This book analyzes the newest terrorism that has emerged in recent years characterized by increased hostage taking kidnapping and active violence and develops best practices for countering these emerging threats Along the way it challenges fashionable wishful thinking that all terrorists are open to rational negotiation or de radicalization that military responses always reflect badly on the official side and that terrorists are not constrained by their own doctrines The new terrorists are dramatically more ideological murderous and suicidal They are generally less reconcilable less trusting of official negotiators less likely to release detainees and more likely to kill detainees They are less likely to demand ransoms yet more likely to release hostages in cases in which they do demand ransom They are more informed about the official side s policies tactics techniques and procedures They are more likely to use new information and communication technologies against responding agencies and officials They are more capable fighters they kill more people despite deploying fewer fighters per hostage Most disturbing is the fact that they take advantage of free er societies to access easier targets Features Includes evidence based definitions and descriptions of political religious Jihadi and new terrorism Presents the first large n comparison of old and new terrorism using an original extension of the Global Terrorism Database GTD with added codes for each of 10 735 hostage crises and more than 500 000 data points from 1970 through 2016 Details a further extension of the GTD covering all terrorist events from 2004 through 2016 roughly 5 million data points Offers prescriptive advice and visual decision trees on how to

negotiate crises assess the risk of terrorism and how and when to assault terrorists Reviews official practices interviews with experienced officials and real world simulations of recent terrorist events and attacks Countering New est Terrorism will be of interest to researchers students enrolled in terrorism and Homeland Security programs crisis negotiators and police security intelligence and military authorities tasked with counterterrorism and anti terrorism efforts **The SAGE**

Encyclopedia of Terrorism, Second Edition Gus Martin,2011-06-15 Six years after publication of the first edition of the best selling Encyclopedia of Terrorism much has changed on the national security scene Despite the dark promises of Osama bin Laden following the 9 11 attacks the United States has not experienced any major domestic terror incidents Al Qaeda itself is believed to be a severely crippled organization But while U S wars in Afghanistan and Iraq not to mention the arrival of the Obama administration a new balance of power within Congress and an increasingly fragile economic picture have significantly affected the national security picture the threat of economic chaos and massive loss of life due to terror attacks has not abated Indeed in July 2008 analysts pointed out that even a relatively small terrorist organization could present a dire threat with some experts arguing that a biological chemical or even nuclear attack on a major U S city is all but inevitable In this highly charged rapidly shifting environment we are pleased to present the The SAGE Encyclopedia of Terrorism Second Edition a thoroughly updated and expanded edition of the original highly regarded reference work Nearly 100 000 words of new material will be added along with fully updated original entries and expanded coverage New introductory essays will explore the impact of terrorism on economics public health religion and even pop culture Ethical issues such as the role of torture in interrogations competing notions of security versus liberty and the debates over FISA legislation and Guantanamo Bay will also be covered Two dozen entries on significant recent events such as the London bombings Chechen attacks on Russian interests and the rescue of Ingrid Bettancourt and some 60 additional new entries will restore the work as an up to the minute natural first stop for researchers *Understanding Terrorism* Gus

Martin,2020-07-17 *Understanding Terrorism Challenges Perspectives and Issues* offers a comprehensive interdisciplinary exploration of domestic and international terrorism that helps students develop the knowledge and skills needed to critically assess the underlying causes of modern terrorist violence The Seventh Edition includes new or expanded discussions of critical topics in terrorism such as the evolution of right wing extremism in Western countries as well as analysis of recent events and updated terrorist tactics weapons and methods Included with this title The password protected Instructor Resource Site formally known as SAGE Edge offers access to all text specific resources including a test bank and editable chapter specific PowerPoint slides *Understanding Homeland Security* Gus Martin,2016-07-15 Dr Gus Martin s *Understanding Homeland Security Second Edition* is a thoroughly updated textbook offering much needed insight into the complex nature of issues addressed by the homeland security enterprise This comprehensive textbook addresses such subject areas as emergency management terrorism criminal justice administration intelligence armed conflict and social

environments Martin's pedagogical approach is designed to stimulate critical thinking in readers allowing them to not only comprehend the fundamentals but also evolve with the very dynamic nature of homeland security The Second Edition introduces readers to homeland security in the modern era focusing particularly on the post September 11 2001 world Reviewing theories agency missions laws and regulations governing the homeland security enterprise this book keeps readers on the forefront of homeland security

Crisis Negotiations Michael McMains,Wayman Mullins,Andrew Young,2020-07-16 Crisis Negotiations Managing Critical Incidents and Hostage Situations in Law Enforcement and Corrections the sixth edition is an invaluable resource for mitigating managing or responding to high risk negotiation incidents This revision includes the current research on negotiating high risk incidents in the classroom and the field It includes an applied analysis of the value of psychopathology to high risk perpetrators It refines the empirical eclecticism introduced in the fourth edition to provide a conceptual basis for crisis negotiations The authors include summary bullet points at the end of each chapter for easy reference when negotiators are in the field and a review of the literature since the last edition appeared Their discussion of the strategic planning process involved in high risk negotiation incidents focuses clearly on the critical questions negotiators need to ask themselves about any high risk incident and provides a practical approach to the psychology of individuals that engage in high risk incidents Known as the bible to experienced professionals in the field this sixth edition of Crisis Negotiations is vital for practitioners as well as for criminology criminal justice or psychology courses in crisis management applied psychology and special operations in law enforcement and corrections Instructors will find it well supported by ancillary materials including discussion questions slide presentations and a test bank as well as case studies and self assessment quizzes for students making it easy to develop a first time course or to integrate it into an existing course

Crisis Negotiations Michael J. McMains,Wayman C. Mullins,2014-09-19 Leading authorities on negotiations present the result of years of research application testing and experimentation and practical experience Principles and applications from numerous disciplines are combined to create a conceptual framework for the hostage negotiator Ideas and concepts are explained so that the practicing negotiator can apply the principles outlined

Law and Religion in Public Life Nadirsyah Hosen,Richard Mohr,2011-04-27 With religion at centre stage in conflicts worldwide and in social ethical and geo political debates this book takes a timely look at relations between law and religion To what extent can religion play a role in secular legal systems How do peoples of various faiths live successfully by both secular laws as well as their religious laws Are there limits to freedom of religion These questions are related to legal deliberations and broader discussions around secularism multiculturalism immigration settlement and security The book is unique in bringing together leading scholars and respected religious leaders to examine legal theoretical historical and religious aspects of the most pressing social issues of our time In addressing each other's concerns the authors ensure accessibility to interdisciplinary and non specialist audiences scholars and students in social sciences human rights theology

and law as well as a broader audience engaged in social political and religious affairs Five of the book's thirteen chapters address specific contemporary issues in Australia one of the most ethnically diverse countries in the world and a pioneer of multicultural policies Australia is a revealing site for contemporary studies in a world afraid of immigration and terrorism The other chapters deal with political legal and ethical issues of global significance In conclusion the editors propose increasing dialogue with and between religions Law may intervene in or guide such dialogue by defending the free exchange of religious ideas by adjudicating disputes over them or by promoting a civil society that negotiates rather than litigates

Terrorism Gus Martin, Fynnwin Prager, 2019-01-16 A comprehensive investigation of modern terrorism and the global terrorist environment The book uses a multidisciplinary approach and discusses an array of global case studies from the ideology of ISIS to the Orlando Mass Shooting and State Sponsored Terrorism in Iran and Pakistan to provide readers with an in depth account of international terrorist violence from its emergence through to events taking place today Key topics examined in the book include The Causes of Terrorism Terrorist Violence and the Role of the Media Cyberterrorism Gender Selective Terrorism The Lone Wolf Theory The Future of Terrorism The book is supported by online resources for students and lecturers including PowerPoint slides for each chapter a sample syllabus a list of films and documentaries related to key concepts in the book and access to free SAGE journal articles Suitable reading for students studying Terrorism International Terrorism and Counter terrorism

Crowds in the 21st Century John Drury, Clifford Stott, 2015-02-20 *Crowds in the 21st Century* presents the latest theory and research on crowd events and crowd behaviour from across a range of social sciences including psychology sociology law and communication studies Whether describing the language of the crowd in protest events measuring the ability of the crowd to empower its participants or analysing the role of professional organizations involved in crowd safety and public order the contributions in this volume are united in their commitment to a social scientific level of analysis The crowd is often depicted as a source of irrationality and danger in the form of riots and mass emergencies By placing crowd events back in their social context their ongoing historical and proximal relationships with other groups and social structures this volume restores meaning to the analysis of crowd behaviour Together the studies described in this collection demonstrate the potential of crowd research to enhance the positive experience of crowd participants and to improve design planning and management around crowd events This book was originally published as a special issue of *Contemporary Social Science*

Essentials of Terrorism Gus Martin, 2016-01-13 Captivating concise and accessible this Fourth Edition of Gus Martin's popular text introduces readers to the modern landscape of terrorism *Essentials of Terrorism Concepts and Controversies* covers key foundational topics by defining terrorism and introducing its history and causes as well as discussing terrorist environments domestic international religious etc tactics targets and counterterrorism The Fourth Edition presents new information regarding homeland security emerging terrorist movements gender selective terrorism the Internet and terrorism social networking media and terrorism religious terrorism and media

coverage of terrorism It also presents new data case studies photos and maps to show readers the locations of major terrorist activities and the devastation they have caused *Violence in Schools* Jonathan Page, Jeffrey A. Daniels, Steven J.

Craig, 2015-02-23 This forward looking monograph distills the current knowledge base on lethal school shootings for school professionals invested in improving school safety Divided between correlates interventions and prevention it begins with the Virginia Tech massacre as exemplifying the kinds of personal environmental and social dynamics that commonly result in lethal violence on campus Bullying as a causal factor in school violence is a specific focus of the findings including immediate and long term negative effects psychology of bullies and victims and issues related to cyber bullying And specialized chapters provide details on Trauma Focused Cognitive Behavioral Therapy for victimized children and youth treatment possibilities for bullies and an empirically supported program for preventing further lethal events Featured in this reference Case study Cho Seung Hui Correlates of school violence bullying psychopathy ethnic and gender issues and more Anti bullying interventions Treatment of traumatized children Averted school shootings and resolved school hostage events The Safe Schools Communities Model for violence prevention For professionals working in and with schools in various capacities optimizing safety is a top priority Violence in Schools gives those readers clear direction toward achieving this crucial goal **Fragile**

Frontiers Saroj Kumar Rath, 2015-06-03 Critical questions remain unanswered on the events of the cold blooded and devastating terror attacks in Mumbai on 26 November 2008 Investigative and introspective this book offers a lucid and graphic account of the ill fated day and traces the changing dynamics of terror in South Asia Using new insights it explores South Asia s regional dynamics of antagonism the ever present challenge to the frontiers of India Pakistan and the terrorism question the strife in Afghanistan and the self serving selective US war on terror This will be an engaging read for those interested in defence security and strategic studies politics international relations peace and conflict studies and South Asian studies as well as the general reader **Ciottone's Disaster Medicine - E-Book** Gregory R. Ciottone, 2023-03-07 While

medical specialists in disaster mitigation preparedness and response are needed worldwide the initial phase of disaster response is almost entirely dependent upon local resources making it essential that all healthcare personnel have a working knowledge of the field and stand ready to integrate into the response system Ciottone s Disaster Medicine 3rd Edition is the most comprehensive reference available to help accomplish these goals in every community It thoroughly covers isolated domestic events as well as global disasters and humanitarian crises Dr Gregory Ciottone and more than 200 worldwide authorities share their knowledge and expertise on the preparation assessment and management of both natural and man made disasters including lessons learned by the responders to contemporary disasters such as the COVID 19 pandemic Australian and western U S wildfires European heatwaves the Beirut explosion recent hurricanes and typhoons and the global refugee crisis Part 1 offers an A to Z resource for every aspect of disaster medicine and management while Part 2 features an exhaustive compilation of every conceivable disaster event organized to facilitate quick reference in a real time

setting Covers basic concepts such as identification of risks organizational preparedness equipment planning disaster education and training and more advanced concepts such as disaster risk reduction health in complex emergencies building local disaster resiliency psychological impact of disasters on children and more Contains new decision trees throughout that help guide you through the decision making process in difficult situations Uses an easy to follow templated approach to historical perspectives overviews of current practice including pre incident and post incident actions medical treatment of casualties and potential pitfalls Includes updated sections on man made disasters including mass casualties active shooter situations integrated response to terrorist attacks and chemical biological radiological nuclear high yield explosives disasters Discusses the latest technologies such as the use of mobile disaster applications drone response systems and virtual reality simulation training Features thoroughly updated information on crisis leadership practical applications of disaster epidemiology disaster and climate change and the integration of non government agencies NGOs in disaster response a critical topic for those responding to humanitarian needs overseas Includes new chapters on Pandemic Preparedness and Response Disaster Medicine in a Changing Climate Disaster Response in Asia Building Local Capacity and Disaster Resiliency Civilian Military Coordination in Disaster Response Medical Simulation in Disaster Preparedness Disaster Nursing Crisis Meta Leadership Palliative Care in Disasters Counter Terrorism Medicine SARS CoV COVID 19 and SARS and Disasters in Space Travel An eBook version is included with purchase The eBook allows you to access all of the text figures and references with the ability to search customize your content make notes and highlights and have content read aloud

Terrorism and Political Violence Caroline Kennedy-Pipe, Gordon Clubb, Simon Mabon, 2015-02-10 This book introduces you to the key issues in contemporary studies on Terrorism Its interdisciplinary approach provides a unique intellectual rigour which introduces readers to cutting edge research Bringing together chapters contributed by members of the Terrorism and Political Violence Association network it offers an insight into a variety of traditional and critical perspectives It also equips Undergraduate and Postgraduate students with the study skills needed to succeed in coursework and assignments especially dissertation work Drawing on the expertise of TAPVA members this book Explores contemporary issues such as drone warfare state violence children and political violence cyber terrorism and de radicalisation Features case studies drawn from a range of international examples lists of further reading key concepts and questions for use in seminars and private study Provides you with study skills content designed to help you complete your dissertation This is the perfect textbook to guide you through your studies in terrorism political violence international security and strategic studies

Understanding Homeland Security Clarence Augustus Martin, 2019 Gus Martin's *Understanding Homeland Security* provides students with a comprehensive introduction to U S homeland security in the modern world with a focus on the post September 11 2001 era This insightful resource examines the theories agency missions laws and regulations governing the homeland security enterprise through the lens of threat scenarios and countermeasures related to terrorism natural disasters

emergency management cyber security and much more The Third Edition keeps readers on the forefront of homeland security with coverage of cutting edge topics such as the role of FEMA and preparedness planning the role of civil liberty and countering extremism through reform and hackings during the 2016 and 2018 U S elections Readers will gain much needed insight into the complex nature of issues surrounding today s homeland security and learn to think critically to analyze and respond to various threat environments

The Terrorism Lectures James Forest,2013-12-13 The authoritative compendium for students of terrorism and counterterrorism

Successful negotiation with the Driver-Seat Concept Hermann Rock,2023-06-05 With this book Hermann Rock provides time structured core negotiation strategies that can be immediately applied in practice The author s expertise comes primarily from negotiations in the context of M A transactions and management investments However the concepts presented are equally applicable to negotiations of financing car purchase lease or service contracts and thus universally applicable Three scientifically based basic strategies are presented which the reader can adapt to his or her specific negotiation situation The examples chosen for illustration are concrete cases negotiated by the author himself With the certainty of having understood the three basic strategies the reader enters the negotiation with a positive basic mood and thus creates the basis for his negotiation success Hermann Rock has successfully presented his strategies for negotiation management many times in lectures and magazines Focus and now presents them for the first time in book form as a consistent further development of the Harvard concept

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