

# Example fundraising plan



## Sponsorship

It seems daunting when you have a large minimum sponsorship target. However you should break this down over the months that you have before the challenge and plan your fundraising activities. This will make nice sizeable targets to hit each month e.g. £1,000 over 5 months = £200 per month.

Remember to have fun during fundraising too as there is two parts to the Three Peaks Challenge – raising the sponsorship for a great cause and walking the highest mountains in the UK!

## Plan your fundraising activities

Below is an example of a fundraising plan to help get you started. When writing your plan consider who you know, where you work, how to get press coverage and what people will get by sponsoring you e.g. burger and beer fundraising night.

### Fundraising plan

Month 1	Online giving webpage – This takes about 15 minutes to set by visiting <a href="http://www.virginmoneygiving.com">www.virginmoneygiving.com</a> or <a href="http://www.justgiving.com">www.justgiving.com</a> . Once you have set a page up you can email the link to all your friends, family and work colleagues.  Amount raised: £200 - £350
Month 2	Ask your employer – Many employers do a match giving scheme and if they don't, it's worth asking if they would give a donation towards your target. If they are not open to donations what about donating a day's annual leave that you can raffle to all your work colleagues.  Amount raised: £150 - £300
Month 3	Supermarket bag pack – Contact your local supermarket and book a day when your friends and family can pack bags for customers.  Amount raised: £200 - £600
Month 4	Burger and beer night – Ask local butchers/supermarkets to donate burgers/beer/wine and set up a fundraising night where people pay £5 and get a burger and beer/wine. During the night you can have other fundraising games such as 'throw a pound closest to the whisky bottle'.  Amount raised: £100 - £300

Total raised: £650 - £1,550

## Fundraising materials

We have lots of fundraising materials to help you stand out from the crowd such as banners, balloons, collection tins, zip pulls etc. These are all free to our fundraisers to help you organise your own event and raise lots of sponsorship.

Please contact us if you need help regarding fundraising – 01242 530 007

# Sample Hospital Fundraising Plan

**LP Steffe**



## **Sample Hospital Fundraising Plan:**

Nonprofit Fundraising Strategy Janice Gow Pettey, 2013-03-06 Practical tools and techniques to incorporate ethical standards and practices in nonprofit fundraising Nonprofit Fundraising Strategy is a helpful and inspiring resource for nonprofits large and small young and mature local and international The insightful guidance and case studies found within these pages will help you understand how to address specific ethical issues within your nonprofit and leave plenty of food for thought and discussion Adds new materials on new business practice codes the Ethics Assessment Inventory coverage of new ethics standards Now includes an ethics assessment tool on the Ethical Fundraising Second Edition companion website Considers essential topics including appearance of impropriety rights of donors tainted money using donations as intended choosing a leadership role ethical decision making restoring public confidence in the nonprofit sector and the ethics of grant making and grant seeking Written by luminaries in the field of ethics in fundraising Explores a topic that all professional fundraisers must engage with in order to build the trust and confidence of the giving public Offers an invaluable collection of essays based on the rich experience of philanthropic leaders Presents wise reflections on the central role of ethics in fundraising Featuring contributions from a host of well known and respected senior level fundraising professionals several of whom are members of the AFP Ethics Committee Nonprofit Fundraising Strategy features a wealth of practical tools to help fundraising practitioners board members and governing boards implement these essential concepts into their own organizations

*Fundraising Management* Adrian Sargeant, Elaine Jay, 2010-01-21 This comprehensive introduction to fundraising management provides a thorough grounding in the principles underpinning professional practice Much more than a how to guide the book critically examines the key issues in fundraising policy planning and implementation and introduces the most important management tools available to the modern fundraiser Fully revised and updated this new edition of Fundraising Management is packed with examples and case studies from around the world It covers every important aspect of the fundraising process including Planning Donor recruitment and development Community fundraising Corporate fundraising Legacy fundraising Trust and foundation fundraising Legal and ethical frameworks for fundraising This groundbreaking text has been designed primarily to support students studying for the Certificate in Fundraising Management offered by the Institute of Fundraising but is a useful text for all fundraising students and professionals

**Fundraising Management in a Changing Museum World** Kate Brueggemann, Donna McGinnis, 2023-12-06 Fundraising Management in a Changing Museum World explains how cultural organizations can successfully create sustainable fundraising programs that will increase financial support and stabilize revenue during times of change Drawing on the authors extensive experience this book provides guidance that will enable readers to establish and maintain an efficient and effective fundraising program Demonstrating that a strategic fundraising management plan is critical for identifying areas of growth the authors also clarify how it helps to leverage an institution s resources and connections and

ensure that time and budget are invested into the right activities Readers will learn how to develop a plan for their organization choose appropriate methods of solicitation for their audiences and identify the roles of employees and volunteers in the process Fundraising Management in a Changing Museum World is relevant to practitioners working in many different types and sizes of institutions around the world The book is essential reading for development professionals as well as other museum practitioners leaders and volunteers It is a valuable tool for early career professionals and students considering employment in the cultural field

**Fundraising Basics: A Complete Guide** Barbara L. Ciconte, Jeanne Jacob, 2008-12-18 As nonprofit organizations face heightened scrutiny by the general public donors regulators and members of Congress the Third Edition of the essential book on the basics of fundraising provides new up to date and valuable information that every fundraiser needs to know With ethics and accountability being the primary theme of the third edition this practical guide will continue to provide an overview of the field and give development staff managers and directors a platform from which to operate their fundraising programs The new expanded edition also provides much needed information on developing a case for support giving trends donor motivations planning setting up a development operation impact of new technologies on fundraising return on investment estimates workflow timetables and the importance of the Internet This primer remains a must have for anyone new staff or volunteer to the fundraising field those wishing to expand their fundraising knowledge those working in supporting foundations or those contemplating taking the CFRE exam New to the Third Edition Thoroughly updated chapters including new information on email and online fundraising Development related policies and procedures and position descriptions A new chapter on Fundraising with Chapters or Affiliates New case studies samples and tools Updated references and citations Updated glossary Click on Additional Resources to View Sample Chapters 2009 602 pages

Modern Hospital ,1925

Fundraising Principles and Practice Adrian Sargeant, Jen Shang, 2024-04-23 Adopt an organized approach to fundraising planning In its third edition Fundraising Principles and Practice is a unique resource for students and professionals seeking to deepen their understanding of fundraising in the current nonprofit environment Based on emerging research in economics psychology social psychology and sociology this book comprehensively analyzes the factors that impact the fundraising role in the nonprofit sector Readers will explore donor behavior decision making and social influences on giving Building upon that background authors Adrian Sargeant and Jen Shang then describe today's fundraising methods tools and practices A robust planning framework helps you set objectives formulate strategies create a budget schedule and monitor activities with in depth guidance on assessing and fine tuning your approach With updated case studies and examples this book helps you develop a concrete understanding of the theory and principles of fundraising A companion website offers additional opportunity to deepen your learning and assess your knowledge Updates to this Third Edition include the latest research and new content in rapidly changing areas of fundraising such as digital and social media Learn the common behaviors and motivations of donors Master the tools and practices of

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comprehensive outline of event planning with a special emphasis on fitting these events into the larger framework of the nonprofit's organizational goals Inside you'll find such helpful tools as Seven goals for a successful event The Master Event Timetable METT a proven organizational tool that provides step by step guidance through the entire event process A case study explaining in understandable detail how to implement the advice and methods outlined An accompanying CD that includes sample timelines worksheets checklists budgets writing examples decision tables and contracts From choosing the right event to the best way of expressing thanks afterwards Special Events covers all aspects of producing a winning fundraiser for your organization In addition to the brass tacks of managing logistics the coverage includes thoughtful discussions on how to take full advantage of the networking volunteer recruitment public relations and motivational opportunities your special event can provide This updated Second Edition features new information in these areas plus an entirely new chapter on using the Internet for event planning With the needs of nonprofit organizations only growing as donations shrink special events become more and more vital in sustaining the life of these organizations Nonprofit lay leaders professionals and staff as well as marketing professionals and event planners who work with nonprofits will all find in Special Events Second Edition a clearly drawn road map leading to fundraising success

**Strategic Planning for Nonprofit Organizations** Michael Allison, Jude Kaye, 2011-01-11 Your total guide to putting a powerful management tool to work in your organization Why strategic planning Because a well wrought strategic plan helps you set priorities and acquire and allocate the resources needed to achieve your goals It provides a framework for analyzing and quickly adapting to future challenges And it helps all board and staff members focus more clearly on your organization's priorities while building commitment and promoting cooperation and innovation But to be effective your plan will need to address the special needs of the nonprofit sector And for more than a decade Strategic Planning for Nonprofit Organizations has been the number one source of guidance on all facets of strategic planning for managers at nonprofits of every size and budget This thoroughly revised updated and expanded edition arms you with the expert knowledge and tools you need to develop and implement surefire strategic plans including tested in the trenches worksheets checklists and tables in print and on the companion website along with a book length case study that lets you observe strategic planning in action Packed with real world insights and practical pointers it shows you how to Develop a clear mission vision and set of values Conduct SWOT analyses and program evaluations Assess client needs and determine stakeholder concerns Set priorities and develop core strategies goals and objectives Balance the dual bottom lines of mission and money Write and implement a solid strategic plan Develop a user friendly annual work plan Establish planning cycles gauge progress and update strategies

**Cases in Public Relations Strategy** Burton St. John III, Diana Knott Martinelli, Robert S. Pritchard, Cylor Spaulding, 2018-08-02 Cases in Public Relations Strategy draws on original real world case studies to provide students with a strategic approach to meeting the needs of a client before during and beyond a campaign Using the RACE Research Action Planning Communication and Evaluation model

students explore successful contemporary campaigns and evaluate best practices in all major areas of public relations activity This practical client oriented text shows students how to systematically evaluate and adapt to the needs of a particular client whether big or small global or local for profit or nonprofit in order to launch the most effective campaign Each case includes a brief introduction focused on fundamentals and core competencies and all cases have been carefully selected to present a wide range of client types In addition to the lessons from professionals in the case studies a section on PR consulting and an appendix on advancing your PR career give students the knowledge and skills they need for success in the field Give your students the SAGE edge SAGE edge offers a robust online environment featuring an impressive array of free tools and resources for review study and further exploration keeping both instructors and students on the cutting edge of teaching and learning

**The Fundraising Feasibility Study** Martin L. Novom, 2007-06-15 The Fundraising Feasibility Study It s Not About the Money This in depth and accessible collection of essays by fundraising experts goes a long way in demystifying the capital campaign feasibility study It is a must read for administrators and trustees of any charitable organization considering embarking on a capital campaign John Bloom Director Advisory Services RSF Innovations in Social Finance At last a book that tells all about a pre campaign development planning study aka feasibility study From the role of the organization and its board to the role of the consultant and development staff this book documents how readiness is the path to success If you ve always wondered how conclusions are drawn findings explained and recommendations developed read this book It s all here James M Greenfield ACFRE FHP author Fund Raising Evaluating and Managing the Fund Development Process and Fundraising Fundamentals and editor The Nonprofit Handbook Fund Raising Third Edition The Fundraising Feasibility Study provides fundamental information on one of the most important if little understood elements of successful fundraising Written by a cadre of the most experienced and knowledgeable professionals in the field it offers insights and useful information that will be valuable to practitioners and scholars alike James P Gelatt PHD Professor Graduate School of Management Technology University of Maryland University College

**Strategic Planning for Public Relations** Ronald D. Smith, 2013 This text offers a pathway to understanding and developing public relations campaigns and other types of strategic communication The author presents a step by step unfolding of the strategic campaign process used in public relations practice The text serves as a guide to field tested procedures offering practical insights that apply to public relations campaigns and case studies coursework

*Nursing Leadership and Management* Rebecca A Patronis Jones, 2007-02-27 This comprehensive text explores the philosophy that all nurses are leaders who use creative decision making entrepreneurship and life long learning to create a work environment that is efficient cost effective and committed to quality care Broad and comprehensive coverage encompasses leadership and management theories and processes by synthesizing information from nursing health care general administration and management and leadership literature Activities teach them how to research decision making data participatory action research process and analyze and make

reliable choices in managing their work environment Theory based scholarly yet practical this is the most comprehensive and engaging baccalaureate text on the market      Fundraising Michael J. Worth,2024-08-20 The Second Edition of Fundraising Principles and Practice by best selling author Michael Worth offers an updated comprehensive introduction to fundraising that focuses on both theory and practice The text is designed to engage students in thinking critically about issues in fundraising and philanthropy to prepare them for careers in the nonprofit sector Worth explores key topics like donors annual giving programs major gift programs and corporate and foundation giving and campaigns A chapter on international and global fundraising and philanthropy covers key considerations obstacles and strategies for managing international NGOs and global organizations and coverage of planned giving and digital fundraising reflect important current trends

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## **Table of Contents Sample Hospital Fundraising Plan**

1. Understanding the eBook Sample Hospital Fundraising Plan
  - The Rise of Digital Reading Sample Hospital Fundraising Plan
  - Advantages of eBooks Over Traditional Books
2. Identifying Sample Hospital Fundraising Plan
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Sample Hospital Fundraising Plan
  - User-Friendly Interface
4. Exploring eBook Recommendations from Sample Hospital Fundraising Plan
  - Personalized Recommendations
  - Sample Hospital Fundraising Plan User Reviews and Ratings
  - Sample Hospital Fundraising Plan and Bestseller Lists
5. Accessing Sample Hospital Fundraising Plan Free and Paid eBooks

- Sample Hospital Fundraising Plan Public Domain eBooks
- Sample Hospital Fundraising Plan eBook Subscription Services
- Sample Hospital Fundraising Plan Budget-Friendly Options
- 6. Navigating Sample Hospital Fundraising Plan eBook Formats
  - ePub, PDF, MOBI, and More
  - Sample Hospital Fundraising Plan Compatibility with Devices
  - Sample Hospital Fundraising Plan Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Sample Hospital Fundraising Plan
  - Highlighting and Note-Taking Sample Hospital Fundraising Plan
  - Interactive Elements Sample Hospital Fundraising Plan
- 8. Staying Engaged with Sample Hospital Fundraising Plan
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Sample Hospital Fundraising Plan
- 9. Balancing eBooks and Physical Books Sample Hospital Fundraising Plan
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Sample Hospital Fundraising Plan
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Sample Hospital Fundraising Plan
  - Setting Reading Goals Sample Hospital Fundraising Plan
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Sample Hospital Fundraising Plan
  - Fact-Checking eBook Content of Sample Hospital Fundraising Plan
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development

- Exploring Educational eBooks

### 14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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