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John M. Peckham, III

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Guide provides a complete source for your broker prelicensing curriculum Highlights include Four new case studies prepare students for realworld practice Timely comprehensive couverage of all course topicsmakes supplemental material unnecessary Web resources encourage students to explore keytopics Free Instructor Resource Guide includeschapter outlines matching exercises vocabularylists and two practice exams Real Estate Agent Alex Johnson, Mr., 2017-10-03 Real Estate Agent What do real estate agents do Help someone sell their house Help someone buy a house Be on hand for commercial property sales and transactions Sure all of three answers are correct Real estate agents can help with the selling or buying of residential or commercial property But what else do real estate agents do How do they make these transactions How do they find clients There is a lot more to being a real estate agent than the simple answers above Not everyone in the world could be a real estate agent successfully if they wanted to It takes a specific skill set to be a real estate agent Furthermore it takes dedication to the career It is not a passive income career where you can make thousands each month to bolster your current income As a comprehensive guide this book promises to give you the answers you seek about what it means to be a real estate agent Have you ever wanted to earn more money than you re currently earning Does your current job cause your toes to curl at the thought of it Do you wish your career offered you more in terms of fulfillment If you ve answered yes to any of these questions then you should download Real Estate Sales A Comprehensive Beginner's Guide for Realtors to Have Successful Real Estate Sales now This book will provide you with all of the information that you need to get started in the real estate industry Not only will you learn what you need in terms of licenses and certifications in order to become a real estate agent but you ll also be given tips on how to invest in real estate property if an official realtor title just isn t for you Regardless of your approach the real estate industry can provide you with a ton of additional income that a traditional job is unable to provide Whether you re looking to start an entire career in the real estate industry or you re just looking to make a few extra bucks this book is for you A Guide for Commercial Real Estate Agents Valerie Hockert, 2012-04-01 With this book you should have the necessary information that you need to becoming a successful commercial real estate agent as well as a lot of PR pieces to get clients both sellers and buyers Real Estate Brokerage Hamilton, 2018-03 Real Estate Brokerage John E. Cyr, Joan m Sobeck, 1988 New York Real Estate for Brokers Marcia Darvin Spada, 2012-06-06 Well researched and fully updated this 5th edition of NEW YORK REAL ESTATE FOR BROKERS has been globally streamlined to be more readable yet still contains everything necessary for the 45 hour course Matching the content and chronology of the New York state required syllabus this book prepares users to take the state exam and become real estate brokers Focused exclusively on broker required information it follows the NYS syllabus including order of presentation learning objectives key terms and outline of material Along with preparing for professional practice this book includes a sample practice exam with well written questions and answers In addition the extremely popular CRAM FOR THE EXAM has been updated for further exam preparation The Guidebook to Real Estate Anne Blood, 2013-09-01

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