CUSTOMER SERVICE PERFORMANCE REVIEW CHECKLIST

Name of the Customer Service Rep Review Date



- Review two short customer conversations
- Give feedback
- Review two medium/long customer conversations
- Give feedback
- Assess customer service metrics

Confirm Strengths and Weaknesses

- · Establish areas of strength
- · Establish areas of improvement

Set Goals

- Brainstorming session
- Set SMART goals

Follow Up

- Follow-up on individual goals
- Set the date for the next performance review

Sample Performance Review Phrases For Customer Service

Kelly M. Quintanilla, Shawn T. Wahl

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3000 Power Words and Phrases for Effective Performance Reviews Sandra E. Lamb, 2013-08-27 A comprehensive yet accessible handbook for writing and conducting meaningful effective performance reviews geared toward managers of all levels from the author of How to Write It Performance reviews are one of the best tools managers have to shape company talent and culture develop strong channels of communication with employees and create systemic change In this pithy user friendly handbook author and writing teacher Sandra E Lamb lays out the best methods and proven tactics to administer productive evaluations that benefit both parties and the company Lamb teaches managers how to design scoring systems for employees prepare for and conduct in person and written reviews and use the right key words Covering both hard and soft skills this indispensible reference includes lists of powerful words and phrases that clearly describe positive and negative performance Featuring sections targeted to specific industries and jobs this guide empowers managers at all levels to master the art of performance reviews that achieve results 96 Great Interview Questions to Ask Before You Hire Paul Falcone, 2018-03-14 Why do so many promising job candidates turn out to be disappointing employees Learn how to consistently hire the right people at the right time for the right roles Every manager and human resources department has experienced a candidate whom they viewed as promising individuals full of potential turning out to be underwhelming employees Employment expert Paul Falcone supplies the tools you need to land top talent What is the applicant's motivation for changing jobs Do they consistently show initiative The third edition of this practical guide book is packed with interview questions to possibly ask candidates each designed to reveal the real person sitting across the table In 96 Great Interview Ouestions to Ask Before You Hire Falcone shares strategic questions that uncover the qualities and key criteria you seek in your next hire including Achievement anchored questions Questions that gauge likeability and fit Pressure cooker questions Holistic questions that invite self assessment Questions tailed to sales mid level or senior management positions Complete with quidelines for analyzing answers asking follow up questions checking references and making winning offers 96 Great Interview Questions to Ask Before You Hire covers the interviewing and hiring process from beginning to end leaving no stone unturned Competency-Based Performance Reviews (EasyRead Super Large 18pt Edition), Business and Professional Communication Kelly M. 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standards An overview of the key benefits Reproducible templates and examples of unit curriculum maps Social Networks Analysis and Mining Luca Maria Aiello, Tanmoy Chakraborty, Sabrina Gaito, 2025-01-24 This LNCS conference 4 volume set constitutes the proceedings of the 16th International Conference on Social Networks Analysis and Mining ASONAM 2024 in Rende Italy during September 2 5 2024 The 33 full papers together with 36 short papers included in this volume were carefully reviewed and selected from 167 submissions The conference covers a wide spectrum of research contributions to the foundations and applications of social networks

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