

# Example fundraising plan



## Sponsorship

It seems daunting when you have a large minimum sponsorship target. However you should break this down over the months that you have before the challenge and plan your fundraising activities. This will make nice sizeable targets to hit each month e.g. £1,000 over 5 months = £200 per month.

Remember to have fun during fundraising too as there is two parts to the Three Peaks Challenge – raising the sponsorship for a great cause and walking the highest mountains in the UK!

## Plan your fundraising activities

Below is an example of a fundraising plan to help get you started. When writing your plan consider who you know, where you work, how to get press coverage and what people will get by sponsoring you e.g. burger and beer fundraising night.

### Fundraising plan

Month 1	Online giving webpage – This takes about 15 minutes to set by visiting <a href="http://www.virginmoneygiving.com">www.virginmoneygiving.com</a> or <a href="http://www.justgiving.com">www.justgiving.com</a> . Once you have set a page up you can email the link to all your friends, family and work colleagues.  Amount raised: £200 - £350
Month 2	Ask your employer – Many employers do a match giving scheme and if they don't, it's worth asking if they would give a donation towards your target. If they are not open to donations what about donating a day's annual leave that you can raffle to all your work colleagues.  Amount raised: £150 - £300
Month 3	Supermarket bag pack – Contact your local supermarket and book a day when your friends and family can pack bags for customers.  Amount raised: £200 - £600
Month 4	Burger and beer night – Ask local butchers/supermarkets to donate burgers/beer/wine and set up a fundraising night where people pay £5 and get a burger and beer/wine. During the night you can have other fundraising games such as 'throw a pound closest to the whisky bottle'.  Amount raised: £100 - £300

Total raised: £650 - £1,550

## Fundraising materials

We have lots of fundraising materials to help you stand out from the crowd such as banners, balloons, collection tins, zip pulls etc. These are all free to our fundraisers to help you organise your own event and raise lots of sponsorship.

Please contact us if you need help regarding fundraising – 01242 530 007

# **Sample Hospital Fundraising Plan**

**Burton St. John III, Diana Knott  
Martinelli, Robert S. Pritchard, Cylor  
Spaulding**

## **Sample Hospital Fundraising Plan:**

Nonprofit Fundraising Strategy Janice Gow Pettey, 2013-03-06 Practical tools and techniques to incorporate ethical standards and practices in nonprofit fundraising Nonprofit Fundraising Strategy is a helpful and inspiring resource for nonprofits large and small young and mature local and international The insightful guidance and case studies found within these pages will help you understand how to address specific ethical issues within your nonprofit and leave plenty of food for thought and discussion Adds new materials on new business practice codes the Ethics Assessment Inventory coverage of new ethics standards Now includes an ethics assessment tool on the Ethical Fundraising Second Edition companion website Considers essential topics including appearance of impropriety rights of donors tainted money using donations as intended choosing a leadership role ethical decision making restoring public confidence in the nonprofit sector and the ethics of grant making and grant seeking Written by luminaries in the field of ethics in fundraising Explores a topic that all professional fundraisers must engage with in order to build the trust and confidence of the giving public Offers an invaluable collection of essays based on the rich experience of philanthropic leaders Presents wise reflections on the central role of ethics in fundraising Featuring contributions from a host of well known and respected senior level fundraising professionals several of whom are members of the AFP Ethics Committee Nonprofit Fundraising Strategy features a wealth of practical tools to help fundraising practitioners board members and governing boards implement these essential concepts into their own organizations

*Fundraising Management* Adrian Sargeant, Elaine Jay, 2010-01-21 This comprehensive introduction to fundraising management provides a thorough grounding in the principles underpinning professional practice Much more than a how to guide the book critically examines the key issues in fundraising policy planning and implementation and introduces the most important management tools available to the modern fundraiser Fully revised and updated this new edition of Fundraising Management is packed with examples and case studies from around the world It covers every important aspect of the fundraising process including Planning Donor recruitment and development Community fundraising Corporate fundraising Legacy fundraising Trust and foundation fundraising Legal and ethical frameworks for fundraising This groundbreaking text has been designed primarily to support students studying for the Certificate in Fundraising Management offered by the Institute of Fundraising but is a useful text for all fundraising students and professionals

Fundraising Management in a Changing Museum World Kate Brueggemann, Donna McGinnis, 2023-12-06 Fundraising Management in a Changing Museum World explains how cultural organizations can successfully create sustainable fundraising programs that will increase financial support and stabilize revenue during times of change Drawing on the authors extensive experience this book provides guidance that will enable readers to establish and maintain an efficient and effective fundraising program Demonstrating that a strategic fundraising management plan is critical for identifying areas of growth the authors also clarify how it helps to leverage an institution s resources and connections and ensure that time and

budget are invested into the right activities Readers will learn how to develop a plan for their organization choose appropriate methods of solicitation for their audiences and identify the roles of employees and volunteers in the process Fundraising Management in a Changing Museum World is relevant to practitioners working in many different types and sizes of institutions around the world The book is essential reading for development professionals as well as other museum practitioners leaders and volunteers It is a valuable tool for early career professionals and students considering employment in the cultural field Fundraising Basics: A Complete Guide Barbara L. Ciconte, Jeanne Jacob, 2008-12-18 As nonprofit organizations face heightened scrutiny by the general public donors regulators and members of Congress the Third Edition of the essential book on the basics of fundraising provides new up to date and valuable information that every fundraiser needs to know With ethics and accountability being the primary theme of the third edition this practical guide will continue to provide an overview of the field and give development staff managers and directors a platform from which to operate their fundraising programs The new expanded edition also provides much needed information on developing a case for support giving trends donor motivations planning setting up a development operation impact of new technologies on fundraising return on investment estimates workflow timetables and the importance of the Internet This primer remains a must have for anyone new staff or volunteer to the fundraising field those wishing to expand their fundraising knowledge those working in supporting foundations or those contemplating taking the CFRE exam New to the Third Edition Thoroughly updated chapters including new information on email and online fundraising Development related policies and procedures and position descriptions A new chapter on Fundraising with Chapters or Affiliates New case studies samples and tools Updated references and citations Updated glossary Click on Additional Resources to View Sample Chapters 2009 602 pages

Modern Hospital ,1925 *Fundraising Principles and Practice* Adrian Sargeant, Jen Shang, 2024-04-23 Adopt an organized approach to fundraising planning In its third edition Fundraising Principles and Practice is a unique resource for students and professionals seeking to deepen their understanding of fundraising in the current nonprofit environment Based on emerging research in economics psychology social psychology and sociology this book comprehensively analyzes the factors that impact the fundraising role in the nonprofit sector Readers will explore donor behavior decision making and social influences on giving Building upon that background authors Adrian Sargeant and Jen Shang then describe today's fundraising methods tools and practices A robust planning framework helps you set objectives formulate strategies create a budget schedule and monitor activities with in depth guidance on assessing and fine tuning your approach With updated case studies and examples this book helps you develop a concrete understanding of the theory and principles of fundraising A companion website offers additional opportunity to deepen your learning and assess your knowledge Updates to this Third Edition include the latest research and new content in rapidly changing areas of fundraising such as digital and social media Learn the common behaviors and motivations of donors Master the tools and practices of nonprofit fundraising Manage

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students explore successful contemporary campaigns and evaluate best practices in all major areas of public relations activity This practical client oriented text shows students how to systematically evaluate and adapt to the needs of a particular client whether big or small global or local for profit or nonprofit in order to launch the most effective campaign Each case includes a brief introduction focused on fundamentals and core competencies and all cases have been carefully selected to present a wide range of client types In addition to the lessons from professionals in the case studies a section on PR consulting and an appendix on advancing your PR career give students the knowledge and skills they need for success in the field Give your students the SAGE edge SAGE edge offers a robust online environment featuring an impressive array of free tools and resources for review study and further exploration keeping both instructors and students on the cutting edge of teaching and learning

The Fundraising Feasibility Study Martin L. Novom, 2007-06-15 The Fundraising Feasibility Study It s Not About the Money This in depth and accessible collection of essays by fundraising experts goes a long way in demystifying the capital campaign feasibility study It is a must read for administrators and trustees of any charitable organization considering embarking on a capital campaign John Bloom Director Advisory Services RSF Innovations in Social Finance At last a book that tells all about a pre campaign development planning study aka feasibility study From the role of the organization and its board to the role of the consultant and development staff this book documents how readiness is the path to success If you ve always wondered how conclusions are drawn findings explained and recommendations developed read this book It s all here James M Greenfield ACFRE FHP author Fund Raising Evaluating and Managing the Fund Development Process and Fundraising Fundamentals and editor The Nonprofit Handbook Fund Raising Third Edition The Fundraising Feasibility Study provides fundamental information on one of the most important if little understood elements of successful fundraising Written by a cadre of the most experienced and knowledgeable professionals in the field it offers insights and useful information that will be valuable to practitioners and scholars alike James P Gelatt PHD Professor Graduate School of Management Technology University of Maryland University College

*Strategic Planning for Public Relations* Ronald D. Smith, 2013 This text offers a pathway to understanding and developing public relations campaigns and other types of strategic communication The author presents a step by step unfolding of the strategic campaign process used in public relations practice The text serves as a guide to field tested procedures offering practical insights that apply to public relations campaigns and case studies coursework

**Nursing Leadership and Management** Rebecca A Patronis Jones, 2007-02-27 This comprehensive text explores the philosophy that all nurses are leaders who use creative decision making entrepreneurship and life long learning to create a work environment that is efficient cost effective and committed to quality care Broad and comprehensive coverage encompasses leadership and management theories and processes by synthesizing information from nursing health care general administration and management and leadership literature Activities teach them how to research decision making data participatory action research process and analyze and make

reliable choices in managing their work environment Theory based scholarly yet practical this is the most comprehensive and engaging baccalaureate text on the market      *Fundraising* Michael J. Worth, 2024-08-20 The Second Edition of *Fundraising Principles and Practice* by best selling author Michael Worth offers an updated comprehensive introduction to fundraising that focuses on both theory and practice The text is designed to engage students in thinking critically about issues in fundraising and philanthropy to prepare them for careers in the nonprofit sector Worth explores key topics like donors annual giving programs major gift programs and corporate and foundation giving and campaigns A chapter on international and global fundraising and philanthropy covers key considerations obstacles and strategies for managing international NGOs and global organizations and coverage of planned giving and digital fundraising reflect important current trends

Industrial Development and Manufacturers' Record ,1912      *Motivated Resumes & LinkedIn Profiles* Brian E. Howard, 2017-11-01 Book Five in *Motivated Series* by Brian E Howard Resumes are the cornerstone to any successful job search and this resource gives you unprecedented insight and advice from more than a dozen of the most experienced and award winning resume and LinkedIn profile writers in the industry Get inside the minds of these writers to learn how to create impactful materials that get you interviews and job offers Learn how they think about keywords titling branding accomplishments format color design and a host of other resume writing and LinkedIn profile considerations Become an insider and learn the secrets from some of the very best      **The New Jersey Register** ,1993      *Modern Healthcare* ,1986-07      **Your Time to Shine: Planning Guide** ,1988

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